Producers prepare another suit against retailers

Some 150-160 beef producers from various states are prepared to file suit against some U.S. supermarket chains and the National Provisioner for allegedly keeping beef prices at artificially high retail levels, a member of the law firm involved reported.

The suit, similar to the one filed Aug. 16 in Lubbock, Texas, will be submitted by the same attorney, Bill LaFont of LaFont, Tunnell, Formby, LaFont, Hamilton Assoc., Plainview, Texas, at the same U.S. District Court in Lubbock, Texas.

The only differences in the two suits will be the plaintiffs and the amount of beef involved. The August 15 suit involved 391 million lb. of beef whereas the latest suit will be for 471 million lb.

The suit alleges the supermarket prices, at a level which guaranteed a 20% gross margin, caused shoppers to reduce their beef consumption. This resulted in fewer outlets for producers to sell their cattle and some producers suffered financial losses in the process.

Named in the petition are Safeway, A&P, The Kroger Co., American Stores Co., Lucky Stores Inc., Winn-Dixie Stores Inc., Grand Union Co., Food Fair Inc., Supermarkets General Corp., Albertson's Inc., Thriftmart Inc., Jewel Companies Inc., the National Assn. of Food Chains, the National Provisioner, National Pen Co., Allied Supermarkets Inc. First National Stores Inc., Fisher Foods Inc., Dillion Companies Inc., Waldbaum Supermarkets Inc., Publix Supermarkets Inc., Skaggs-Albertson's, Shop-Rite Foods Inc., and Piggly Wiggly.

Two cases of scabies found

Two outbreaks of cattle scabies—one in Colorado and one in Nebraska—were confirmed during July, USDA reported.

Two outbreaks were also reported during July of last year. There have been 124 outbreaks of cattle scabies so far in 1977, compared with 74 for the same 7 month period in 1976—an increase of 50 cases over last year's figures.

The Colorado case was found in Saguache County, and the other was reported in Cuming County, Neb.

Quarantines have been placed on the two affected premises and will not be lifted until the animals are treated with approved pesticides under federal or state supervision and found free of scabies mite infestation.

San Francisco to host Shorthorn confab, Oct. 29

The American Shorthorn Assn. will hold its national show and convention in San Francisco, Calif., Oct. 29-Nov. 1. The Cow Palace will be the scene of the Shorthorn female show, Oct. 31 and the bull show, Nov. 1.

During the annual meeting at the Hilton Airport Inn, committee meetings will be held, new officers elected, and a 1977 National Lassie Queen chosen. The evening of Oct. 30 the California Shorthorn Assn. will hold a barbecue at the Cow Palace for ASA members.

Wheat set-aside, reserve announced

U.S. Deputy Agriculture Secretary John White has announced a three-pronged wheat and feedgrain plan, including:

• A 20% set-aside of 1978 crop wheat.

• A 30-35 million ton food and feed grain reserve to be established prior to the beginning of the 1978-79 marketing year and a proposal to create a special, government-owned international emergency food reserve of up to 6 million tons.

• An *immediate increase* in loan rates for 1977 crop feed grains bringing corn to $2 from $1.75.

White signaled the possibility of a 10% set-aside for 1978 crop feedgrains, but said he is not announcing the feedgrain set-aside until more is known about 1977 production and consumption prospects.

USDA awards grant to study Deg Nala

USDA has awarded a special foreign currency PL480 grant to Pakistan for a three year study of Deg Nala, an axotic crippling disease of cattle. Although not many animals die from Deg Nala survivors are unfit for meat or milk production. A similar U.S. disease is fescue foot occuring in regions where tall fescue grass grows.

Alfalfa meal $3 off

Dehydrated alfalfa meal at Kansas City was off $3 at $64.80 per ton for the week ending Aug. 16, with most production moving to storage.

Stroud says nutrition is problem for meat industry

Nutrition and economic health, particularly of the cattle business, are the two most pressing problems facing the meat industry, according to National Live Stock and Meat Board president David Stroud.

Stroud spoke to NLSMB representatives at a luncheon during the 55th annual meeting of the board in Chicago, Ill.

Organizaitons of animal agriculture will have to counter nutrition "activists" who claim animal foods are inefficient and "killer foods," Stroud said.

Every time the meat industry trys to defend itself against such "activist" charges it is "drowned out," Stroud added.

There will be serious consequences for the meat industry if it does not attempt to reach the public concerning nutrition. He called the nutrition problem the most important for the coming decade.

Stroud added producers may not be fully aware of the diet problem.

Stroud termed "irresponsible" some articles on nutrition. "But because we're susceptible to information and because the public is concerned about health and weight problems, individuals are willing to avoid certain foods."

Montana Shorthorn officers elected

Officers were recently elected at the annual meeting of the Montana Shorthorn Assn. Clift Troxler, Victor, will serve as president. Vice president is Dan Hoyt, Basin, Wyo., with Dean and Donna Bangert, Bridger, Mont., serving as secretary-treasurer.

New directors were also named. They include: Wally Klose, Twin Bridges, Mont.; Willy Metz, Boyd, Mont., and Steve Aoat, Powell, Wyo.

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13

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Comments

There will be more cattle marketed from U.S. feedlots during the next few months but the increase in numbers probably will not mean excessive beef supplies, particularly if feeders move their cattle at lighter weights suggested by leaders in the industry. That's important to remember as you read tomorrow's (Sept. 13) cattle on feed report.

GLEN RICHARDSON

Before all that reverse psychology gets you down, remember this: Monthly fed cattle marketings have been greater than the previous year in all but two months. Key: Lots have marketed more cattle by turning their inventories at a faster pace through shorter feeding periods.

It is feared, though, that with lower feed grain costs in prospect, in the next year feedlots may place lighter cattle and keep cattle on feed longer. About 1-2% more cattle from feedlots than last year are expected to be in the slaughter mix for the next 6-12 months. Nevertheless, July beef production was about 3% below July 1976 and remained down for most of August.

The decline in beef production this year has come entirely from lower slaughter of cows, bulls, steers and heifers from pastures. This represents a trend that should persist for the next several years as a cutback in domestic beef production results mostly from fewer cattle being sent to slaughter directly from ranges and pastures.

Relative to any recent years, total nonfed cattle slaughter was at a low ebb in 1973, at about half the level that is expected this year. If nonfed slaughter for 1977 dropped to the same levels as in 1973—without any increase in slaughter from other beef sources—total kill this year would be about a fifth less than present indications.

With 23 state marketings of fed cattle exceeding six million head since 1970, the highest price that 900-1100 lb. choice steers have averaged on a quarterly basis was $46 in the spring of 1973. However, supplies of other beef and meats are much greater now than at that time.

Thus while most market observers fully expect placements and marketings from feedlots to increase, they suggest stockmen, feeders and traders alike keep the total beef production figure in mind. They believe that in total, beef production is dropping sufficiently to support slaughter prices $2-3 above the yearly average near $40.

—GLEN RICHARDSON

Strong advocacy role pledged by NCA

The new National Cattlemen's Assn. will be a forceful advocate on behalf of the nation's beef cattle industry, the NCA president pledged.

"NCA hereby accepts the responsibility of a strong advocacy mission," said Richard A. McDougal. "We will speak out vigorously—in Washington and all across the land—for the hundreds of thousands of cattlemen who make up this great industry, the largest segment of American agriculture."

McDougal, who is a cattle producer and feeder from Lovelock, Nev., outlined plans for the new association at a news conference in Denver, the NCA headquarters. In addition to describing an expanded public affairs role for NCA, he emphasized that the association will be seeking to modify future cattle cycles, with the devastating financial effects, and will be of help to hard-hit cattlemen in the marketing area.

The NCA, formed through the consolidation of the American National Cattlemen's Assn. and the National Livestock Feeders Assn., officially began operating Sept. 1. The new

(Continued on page 11)

UNIQUE MARK—Cattlemen across the United States will have a new logo to go along with their new association. Unveiled Sept. 1 this logo will represent the National Cattlemen's Assn. The stylized steer head, (left), represents what's basic—the production of cattle. The white portion between the steer heads, (right), represents NCA cattlemen. They are joined together, with arms outstretched, in a circle of unity and purpose—implying unity of the total cattle industry, through NCA. The logo represents, in one image, what NCA is all about—the uniting of cattlemen for the benefit of members and the entire cattle industry.

ITC rejects import restrictions on beef

The U.S. International Trade Commission has rejected beef import restrictions sought by domestic livestock producers.

The government tariff panel, in a four-to-zero vote, decided that domestic livestock producers failed to make a case for import quotas or other trade restrictions they were seeking under the "import relief" provisions of the 1974 Trade Act.

The U.S. has voluntary agreements with Australia, New Zealand and other countries to hold down their beef exports to the U.S. market. But during the ITC inquiry, livestock industry groups argued that further mandatory import restrictions were needed.

The ITC said it would continue a general fact-finding inquiry on economic problems of the domestic beef-producing industry.

WESTERN LIVESTOCK JOURNAL
A CROW PUBLICATION
News • Trends • Sales • Shows • Markets
September 12, 1977 Central Edition Vol. 55, No. 55

Hot Idea sparks pace to win All American

By MACK JONES

Hot Idea and Jockey Terry Lipham held the hot hand in the 19th running of the All American Futurity at Ruidoso Downs, N.M., Labor Day. Hot Idea, a black two-year-old filly, covered the heavy 440 yard track in the good time of 21.75 seconds, winning by 1¼ lengths. Town Policy was second; Call Me Gotta, third, and Jun Jun Ni fourth.

Hot Idea earned $330,000 for first prize money of the $1,030,000 purse for her owners, Floyd Jackson, Lockney, and Ted Bruce, Estelline, Texas. Bruce is Jackson's son-in-law.

Hot Idea, by Aforethought out of Coquette by Azure Te, was purchased in the 1976 All American Yearling Sale for the unbelievably low price of $4000. This has to be a bargain of this decade in Quarter Horse racing and especially so since Jackson and Bruce practically forbid Gene Tefertiller, the trainer from El Paso, Texas, to place that bid. But Tefertiller finally convinced them to do so and despite a crooked leg, Tefertiller saw something else in the filly. He especially liked her dam, Coquette. Aforethought had sired Timetothinkrich, the 1973 All American winner. E.L. Baker Jr., Ft. Worth, was the breeder of Hot Idea.

For trainer Tefertiller, his

(Continued on page 5)

HOT TIME FOR HOT IDEA—Owners of Hot Idea, winner of this year's All American Quarter Horse Futurity, "the richest horse race in the world," step into the winners circle at Ruidoso Downs in New Mexico. (Left to right), Winford Carlile, Lovington, New Mexico Racing Commission; Al Rosa, general manager of Ruidoso Downs; Floyd Jackson, Lockney, Texas, and Ted Bruce, Estelline, Texas, owners of Hot Idea; Mrs. Bruce, and Mrs. Al Rosa, take part in the presentation and acceptance of this year's All American trophy and a special bronze Quarter Horse sculpture.

Couple seek to sniff out IBP due to smell

A cease and desist injunction has been requested in Amarillo, Texas, court against Iowa Beef Processor's [IBP] plant in Amarillo. Plaintiffs, Mr. and Mrs. Carl Klinke, say odors from the plant, which slaughters 4000 per day, have made their home "unfit for comfortable habitation." Besides, they want to develop their land for a township.

SALE TIME—These straight bred Hereford steers weighing 835 lb. were sold Sept. 7 at Ray Livestock Auction, Denver, Colo. They were part of a 400 head yearling consignment from Kellaw Enterprises, owners of Diamond D Ranches, Dubois, Wyo. The lot pictured sold for $88.90 cwt. to Monton Feedlots, Greeley. Mates of these steers will be seen Sept. 13 at Diamond D, one of the stops on Western Livestock Journal's Wyoming Mountain Livestock Study Tour this week. (Staff photo)

High cattle export figure called mistake

A spokesman for the U.S. Department of Agriculture's Foreign Agricultural Service (FAS) told Western Livestock Journal the 6300 cattle reportedly exported to Hungary in 1975 was a mistake and not an intentionally inflated figure as indicated by columnists Jack Anderson and Les Whitten.

The column, based on a June 20 Congressional record speech by Democratic Congressman Charles Yanick of Ohio, indicated FAS was falsely boosting its export figures in an attempt to put its export promotion program in a better light and consequently justify its $40 million budget.

The USDA source explained that in the process of gathering information to present to Congress in 1976 for 1977 budget authorizations, the incorrect figure of 6300 slipped by unnoticed.

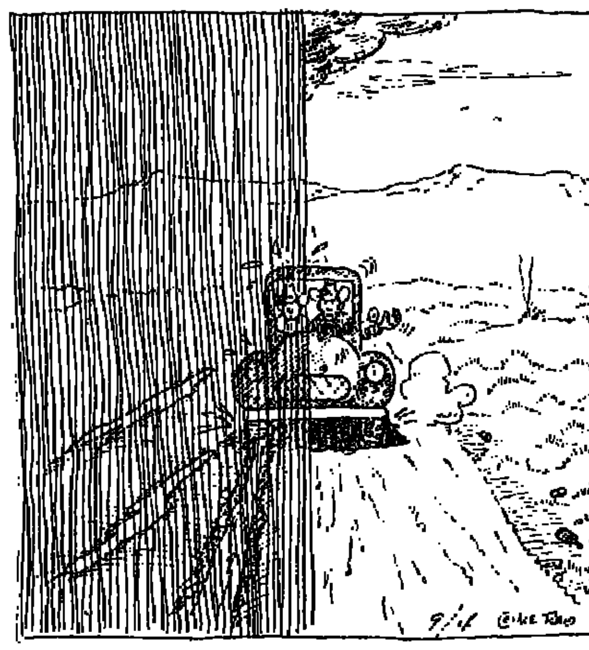
What FAS was trying to say is that in 1975, the Holstein - Friesian Assn. made its largest sale to a single country by shipping 3828 head of dairy breeding cattle to Hungary. For the

(Continued on page 5)

NEWSPAPER (priority handling)
NEWSPAPER (priority handling)

COW POKES

By Ace Reid



I shore wish I could get some rain like that over here!

North Dakota Hereford tour set Sept. 26

The annual North Dakota Hereford Assn. Tour has been scheduled Sept. 26-27, for the Jamestown area. Fourteen ranches and one feedlot will be visited. Headquarters will be at the Ramada Inn in Jamestown and a bus will be available for tour goers. Bus reservations should be made to Bert Sackman, secretary of the NDHA.

The NDHA will also hold its annual meeting the afternoon prior to the tour, which will be followed by a social hour and banquet.

Appearing on the banquet program will be H.H. Dickenson, executive vice president of the American Hereford Assn. from Kansas City. George Lee, Powers Lake, will be presented the North Dakota "Hereford Man of the Year" award.

Ranches to be visited include: Hoeckle Farm, Hertel Ranch, Neumiller Herefords, Fandrich Herefords, Widicker Herefords, Land and Backlund Herefords, Spickler Ranch, Sax Herefords, Becker Herefords, Dahle Feed Lot, Dahle Land & Cattle Co. Ranch, Schultz Herefords, Suko Herefords, Michaelson Herefords, and Carlson Hereford Farm.

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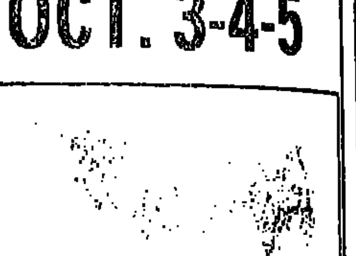

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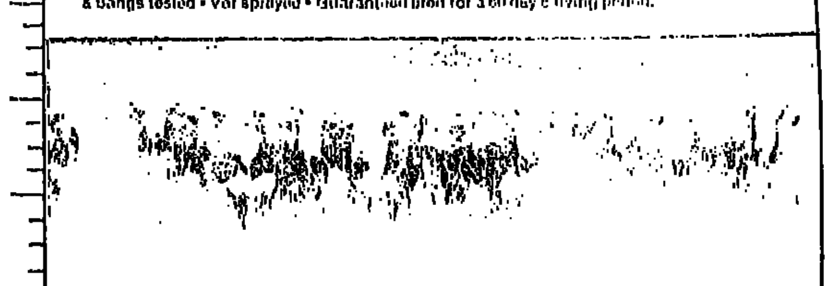

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Jackson, Miss., to host BBU confab, Sept. 21-23

Beefmaster Breeders Universal will hold its 17th annual convention Sept. 21-23 in Jackson, Miss. Convention headquarters will be at the Coliseum Ramada Inn.

Committee meetings will be held Sept. 21 from 1-5 p.m., with a Presidential Reception scheduled for 6:30 p.m. that same day.

While the men are meeting in committees Sept. 22, the ladies will have the opportunity to go on a shopping trip with a fashion show.

A luncheon is also planned for Sept. 22 with a welcome by Mississippi Governor Finch. During the luncheon BBU Queen candidates will be presented. Following the luncheon the general assembly will be held from 2-5 p.m. with the president's report and the election of officers and directors.

On Sept. 23, Miss BBU will be crowned during a noon luncheon. At 7 p.m. that evening, a cocktail party will be held followed by the BBU annual banquet and western dance.

Colo. Hereford tour to be held September 26-27

"Pride of the Plains," the Colorado 1977 Hereford Tour, Sept. 26-27, will visit 13 Hereford ranches in the Wray-Holyoke-Sterling area.

Herds to be visited are: Bradshaw's Spring View Herefords, Wray; Spear D Livesotck, Wray, H&H Cattle Co. Ranch, Wray; Groshans Herefords, Holyoke; Haynes Herefords, Holyoke; Frank Ferguson, Holyoke; Henry M. Jackson, Holyoke; Ledden Ranches, Fleming; Rudolph Herefords, Crook; Arrow 7 Herefords, Crook; Weber Herefords, Crook; Rober Herefords, Sedgwick; Fulscher Herefords, Amherst, and Cumming Cattle Co., Julesburg.

Feeders move to lots at fast pace in Neb.

Feeder cattle movement to feedlots continues at a fast pace in Nebraska, with interest in feeder pigs also on the rise. Pasture and range feed supplies are rated as adequate or better in 89% of the counties and short in only 11%. A year ago only 6% were considered adequate with 94% reporting short supplies.

Montana's HIT to begin Nov. 19

Plans were recently finalized for the 1977-78 Herd Improvement Test which will be conducted at the Phil Eidel Feedlot, Vaughn, Mont. Delivery date for the bulls will be Oct. 27-28, with a warmup period to begin Oct. 29 and the official test to begin Nov. 19.

Plans were completed with the Montana Simmental Assn. for a purebred bull test with HIT. This will be the largest group of purebred Simmental bulls on test in North America. There will also be the largest consignment of Charolais bulls in North America grouped in this test.

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H-6	17.5	584	99	951	102	111	2.39	102
H-8	17.5	651	111	987	106	102	2.47	105
H-9	17.5	663	113	969	104	93	2.43	103
H-11	17.5	616	105	991	100	113	2.49	106
H-16	17.0	623	106	929	100	93	2.33	99
H-19	17.0	609	104	1006	108	120	2.54	108
H-21	17.0	614	105	885	95	82	2.21	94
H-23	17.0	693	118	1060	114	111	2.67	114
H-25	17.0	540	92	942	101	122	2.40	102
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Doctor challenges FDA claims against penicillin

Scientific conclusions reached by the FDA on Aug. 29 have been challenged by Dr. Thomas Jukes, Professor of Medical Physics, University of California-Berkeley.

The FDA claims that the antibiotic penicillin, added to animal feeds, endangers people who work with livestock, or processors and consumers who handle meat.

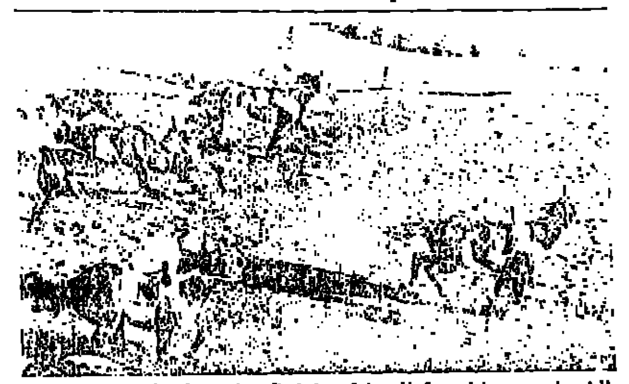
"The procedure has been in wide use for 25 years without a single report of harmful results. There is no basis either in theory or fact for the FDA's conclusion," says Jukes. "The FDA says that the use of small amounts of penicillin in animal feed 'presents the risk that bacteria in the animals gradually will develop resistance to the antibiotic.' This is contradicted by the fact that most common intestinal bacteria destroy penicillin by means of an enzyme that is normally present in such bacteria regardless of their exposure to penicillin. These bacteria live in enormous numbers in the intestines of farm animals and human beings.

"Therapeutic use of penicillin in human beings is a different story. This may produce resistant bacteria in patients who have received prolonged treatment with large doses of penicillin for gonorrhea and other bacterial diseases that usually respond to penicillin. This has no connection with the use of small amounts of pencillin in animal feeds.

"The FDA proposal to end this use cannot possibly contribute to the preservation of penicillin's effectiveness as a medical treatment. Furthermore, the use of penicillin in animal feeds has been beneficial to consumers for 25 years because it has led to lower prices for meat and has helped to conserve the supply of food. The meat thus produced is less apt to be contaminated with harmful bacteria.

"There is no evidence that the procedure leads to the development of resistance that can be transferred to people," says Jukes, who participated in the discovery of the growth-promoting effects of antibiotics for farm animals 27 years ago.

ALL AMERICAN BUYERS—Richard Wright, (left), Boone, Colo., and Gary and Alice Hill, Nathrop, Colo., watch intently as auctioneer Tom Caldwell sells another yearling at this year's All American Quarter Horse Sale, Ruidoso, N.M. Both Wright and Hill were purchasers. (Staff photo by Mack Jones)



NOT A PHOTO—The finish of it all for this year's All American Quarter Horse Futurity, Ruidoso Downs, N.M., was Hot Idea, first; Town Policy, second; Call Me Gotta, third, and Jun Jun Ni, fourth.

Stock moved off Mont. summer range

About 25% of the cattle and sheep in Montana have been moved from summer ranges—normal for this time is 10%. Grazing prospects on late summer ranges vary considerably over the state and are generally reported poor to fair. Grazing prospects are reported the best in the southwestern areas where they range from fair to excellent. Contracting and early marketings are reported light to average.

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PLACE YOUR BETS—Mr. and Mrs. G.R. Auten, (standing), and Mr. and Mrs. Doyle Auten, all of Whitney, Texas, were among those attending this year's All American Quarter Horse Futurity at Ruidoso Downs in New Mexico. (Staff photo by Mack Jones)

Show Results

COLORADO STATE FAIR
Pueblo, Colo., Aug. 27-Sept. 5

BEEF BREEDING CATTLE
SHORTHORNS
Judge: James Red Heath, Lamar, Colo.

BULLS. Grand champion: Packard Cattle Co., Elbert, on Chuckaluck Royal Silver. Reserve: Packard on Good Hope T Robin Hood.

FEMALES. Grand champion: F.A. Heckendorf Jr., Castle Rock, on Heckland Estelle 2nd. Reserve: Heckendorf on Heckland Grace.

CHAROLAIS
Judge: James "Red" Heath

BULLS. Champion: Barton Charolais Ranch & Rainbow's End Ranch, Douglas, Ariz., on LCR Impressive C560. Reserve: Merrimac Charolais Ranch, Nickerson, Kan., on Merrimac Topper.

FEMALES. Champion: Merrimac on Miss Admiral. Reserve: Rainbow's End on LCR Miss Royal Hanna H131.

FOR $50,000 — Darrell Kissee, Miami, Okla., paid $50,000 to own Larkin Royal by Thermos in this year's All American Quarter Horse Yearling Sale, Ruidoso, N.M. The horse was consigned by Dick and Dickie Pinkerton, Glendale, Ariz. (Staff photo by Mack Jones)

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Auction Results

LASATER BEEFMASTER BULLS
Matheson, Colo.

Twenty-five buyers from 6 states selected 100 Lasater Beefmaster bulls at the Lasater Ranch, Matheson, Colo., under that firm's contract delivery plan. Average price paid was $1005 with a top price of $1500 on the first selection. The price dropped $10 on each subsequent selection making the last bull bring $510.

The buyers entered into their contracts last fall shortly after the birth of the first bulls in the offering. The Lasater Ranch starts calving in August and delivers the bulls the following August after a 63 day gain test.

To assist buyers in making their selections, they are furnished with a list showing the weaning weight, 63 day gain, and the current weight.

The largest number of buyers were from Texas with Colorado, Oklahoma, Missouri, Kansas, and Arkansas also being represented.

Dr. Henry Martinez, Amarillo, Texas, took 6 head; Robert Cage, Eagle Pass, Texas, took five, as did Edwin Singer's Paisano Ranch, Three Rivers, Texas. W.B. Newsome, Canton, Texas, took four, and Musser Brothers, Delta, Colo.; Thomas Currer, Pawnee, Texas, and Lionel Beran III, Ft. Worth, Texas, each took three bulls. Also buying in volume was Laurence M. Lasater, San Angelo, Texas.

Many of the buyers were repeat customers of this firm and Tom Lasater called this "most encouraging."—JERRY YORK

KAY LIVESTOCK
Denver, Colo., Sept. 6-7

1560 head received: Choice stocker steer calves 300-400 lb. $44-47.25; 425-475 lb. $44.50-46.50; 500-575 lb. $40.25-42.50. *Choice stocker heifer calves* 300-400 lb. $39-41; 425-550 lb. $36.50-39.50. Choice feeder steers 600-700 lb. $40-42.10; *725-800 lb. $38-41.10; 825-900 lb.* $36-38. Good to choice feeder steers 600-700 lb. $39.25-40.50 725-800 lb. $36.50-39. Choice *feeder heifers* 500-800 lb. $36.25-38; 625-700 lb. $35-37. 600-800 lb. good to choice grading feeder heifers, $32.50-35.50. *Slaughter cows, commercials* $25.90-28; *utilities* $25.50-27.70; cutters $23.35-26.10; canners $22-26.50. Slaughter bulls, commercials $31.50-34; utilities $30.50-33.50.

BUENA SUERTE QUARTER HORSES
Roswell, N.M., Aug. 27

77 lots $11,006

Auctioneers: Tom & Scott Caldwell

Tops: Weanling colt, 4/21/77 by Easy Jet, out of *Oh My Oh* by Spotted Bull; Joe McDermott, Houston, Texas, to Gerald Wells, Sulphur, Okla., & Frank Merrill, *Purcell, Okla., $80,000 (a record* price for a Quarter Horse weanling). Oh My Oh, 1957 bay mare by Spotted Bull out of Miss *Meyers by Leo; McDermott to* Post Oak Farms, Houston, Texas, $33,000. Little Bid Easy, 3/18/76 chestnut by Easy Jet; Gene & Diane Burnett, Chino, Calif., to Mrs. B.F. Phillips, Frisco, Texas, $40,000. Rare Quest, 3/17/76 sorrel colt by Easy Jet; Walter Merrick, Sayre, Okla., to Burnett, $40,00.

Easy Elegance, 1/24/76 brown filly by Easy Jet out of Silver Creek by *Silver Thistle; Merrick* to Mack Voss, Odessa, Texas, $31,000. Weanling colt, 4/16/77 by Easy Jet out of Rosita Leo by Leo; Meadow Creek Ranch, Auburn, Calif., to Gerald Wells, $23,000. Rosita Leo, 1957 bay mare by Leo;. Meadow Creek *Ranch to Phil T. Lack, Enid,* Okla., $23,000. May Taggem, 1973 bay mare TB by Doc Scott; Jack Burgess, Graham, Texas, to *Mr. & Mrs. Gene Whitehead,* Menard, Texas, $28,000. Cleoll's Maria, 5/12/76 sorrel filly by Easy Jet; C.L. Hutchins, to Jack Devenport, West Bend, Wis., $25,000.

"This was a fast moving sale with heavy emphasis on foals and yearlings by Easy Jet. Harriet Peckham, Leonard Black and Walter Merrick, all representing Buena Suerte, were gracious hosts to an overflow crowd for *this third* annual summer sale.—MACK JONES

WEISS HEREFORDS
Cottonwood Falls, Kan., Sept. 5

45 bulls	$821
211 females	533
256 lots	546

Auctioneers: Guy Shull, George Morse, Ray Sims
Sale Manager: George Morse

Bulls: GK Big Northern 348D, 4/7/72 by Big Northern; Mike *Friend, Bowring, Okla., $4000.* GK Big Northern 366D, 4/21/72 by Big Northern; Ford & Spangler, Aurora, Mo., and *Hudson Bros.,* Harrison, Ark., $2400. WC Big Northern 402, 2/21/74 by Big Northern; Friend, $1650. WC Big Northern 402, 2/7/74 by Big Northern; Willard Harms, Peabody, $1500.

Females: HHR Miss Wetmore 13, 10/28/72 by Selkirk Real L82 and her 4/21/77 bull calf by GK Big Northern 348D; Watson Farms, Macomb, Ill., $1700. WC Miss Northern 473, 4/27/74 by Big Northern and her 4/17/77 bull calf by WC Big Northern 403; Watson, $1550. WC Miss Northern 481, 5/20/74 by Big Northern; Watson, $1000. AEP L1 Toplinette 43, 3/12/72 by SH L1 Advancer 806; Friend, $800. AEP L1 Toplinette 40, 2/13/72 by SH L1 Advancer 806; Ford & Spangler, $650. WC Miss Vag 4122, 10/18/74 by S Lord Vagabond 9140; Hudson, $600

The Weiss Cattle Co. dispersion saw a quality, highly productive herd of cattle sell on a steady market. The young pairs selling saw much activity and sold mostly in the $600-750 range with the bred heifers selling in the $350-500 range. The large number of cattle that were moved at these figures made for a good sale and seemed to indicate the confidence producers have in the value of proven producing cattle.—STEVE SHULL

ENJOYING RUIDOSO—Mr. and Mrs. Tom Jagers, (left), and *Mr. and Mrs. Gordon Steinmiller, all of Wiley, Colo.,* bought a number of good yearling Quarter Horse prospects at this year's All American Quarter Horse Sale, Ruidoso, N.M. Steinmiller is a leading trainer in the Rocky Mountain area and Jagers is a cattleman and feeder. (Staff photo by Mack Jones)

Middle Park Horse Sale

25 REGISTERED QUARTER HORSES

Saturday, September 17

Kremmling Fair Grounds, 6 p.m.

Kremmling, Colorado

★ Held in conjunction with the Middle Park Fair and *Rodeo, Kremmling, Colo., Sept. 15-18.*

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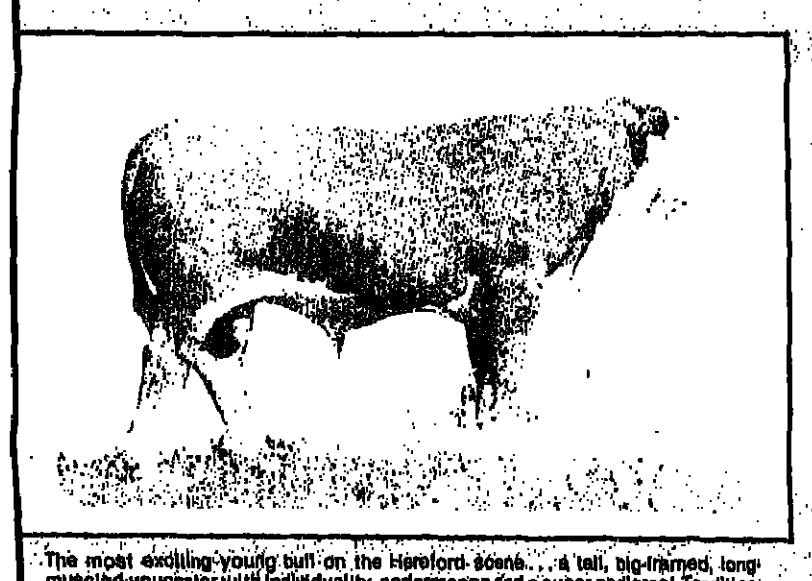
over 150 select females bred to the sensational . . .



The most exciting young bull on the Hereford scene . . . a tall, big-framed, long-muscled youngster with individuality, performance and a super pedigree! Traditional only in his desirable color, markings, hair coat and his ability to produce quality semen in abundance.

THREE-QUARTERS INTEREST & FULL POSSESSION SELLS . . . with a sizable semen bank.

CH DOMINO 650

the best 'All-Around' bull in the 1977 Cooper-Holden Sale . . . HE SELLS!

in Johnson's

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DISPERSION

MONDAY—TUESDAY

SEPTEMBER 26-27, 1977

SMOLAN, KANSAS

A foundation rich in the blood of ROM HDR REAL ONWARD 166 with the get and service from America's leading performance families . . . the ONWARD'S, SELKIRKS, CANADIAN STANDARDS, BUSHMEN, QUANTOCK'S AND LINE ONE'S.

529 Lots — 735 Head

6 HERD BULLS • 273 SPRING-CALVING FEMALES . . . 195 cows with calves at side & 78 two and three-year-old bred heifers • 105 FALL-CALVING FEMALES . . . 52 cows & 53 two- and three-year-old first-calf heifers . . . many with calves at side sale day • 44 OPEN HEIFERS • 53 SENIOR BULL & HEIFER CALVES • 50 SERVICEABLE-AGED BULLS (Sell September 27th)

Sale Starts 10:00 a.m. (both days) Sale at the Elmer Johnson farm located south of Salina on [illegible] Assaria Exit [illegible]

TOTAL PERFORMANCE RECORDS

JOHNSON HEREFORD FARMS

SMOLAN, KANSAS [illegible]

Slagle sweeps Angus event

Nebraska youngsters staged a strong show of Angus steers and heifers at the recent Nebraska Youth Angus Show at the Custer County Fairgrounds in Broken Bow, reports Becky Baldridge, secretary-treasurer of the Nebraska Junior Angus Assn. Show judge was Jerry Fitzgerald, Harrison, Neb.

Mark Slagle, Sargent, exhibited the grand champion, Georgina 1826 as well as the best pair of heifers.

Judson Baldridge, North Platte, exhibited the bred-and-owned heifer champion.

In the showmanship contest there were three divisions by age. Cynthia Minert, Dunning, won the contest for youngsters in grade 6 and under. Tim Minert, Dunning, won the junior high division for grades 7 through 9 and Billy Domeier, Sutton, won the senior high division.

Tim Minert also showed the champion market steer and Clate Cook, Paxton, had the reserve champion steer.

In the cattle judging contest, Lori Cook, Paxton, was the high scoring individual junior judge and Doug Freis, Lincoln, won top senior judging honors. Teams from Custer County won first in both the junior and senior divisions. There was a tie in the adult judging contest between Vera Goodrich and Vern Domeier.

Hot Idea sparks pace to win All American

(Continued from page 1)

wife and 7 children, the $33,000 share will sure come in handy. This is Tefertiller's first time in the finals of the All American. For Jockey Lipham, wife Beverly and daughter Kim, they'll take their $83,000 back to Cypress, Calif. For Lipham it was his first All American win.

"This is a great feeling," said Lipham. "I've won several $100,000 races, two $200,000 races, but in the All American I have finished second, third, fourth, fifth and last twice, in previous rides."

Town Policy, owned by Ivan Ashment, Idaho Falls, Idaho, had five out of five wins going to post Monday and drew the number two slot which was real heavy after weekend rains. Town Policy, the only gelding in the race, sired by Rebs Policy, out of Camptown Girl by *Breeze Bar,* was trained by Blane Schvaneveldt and ridden by Kenneth Hart. He earned $138,000. Call Me Gotta, by He's Gotta Go, a bay colt owned by Charles Mitchell, Mobile, Ala., trained by Johnnie Goodman, with W.R. Hunt up, took $64,000 for third. Jun Jun Ni, a bay colt and second place winner in the Rainbow Futurity, *owned* by Bill Brooks, Blanchard, Okla., claimed fourth money of $45,000. Jun Jun Ni was trained by Monty Brooks and ridden by Jerry Burgess.

The remaining order of finish was fifth to Gambling Streak, $36,000; sixth—Ston Mingo, $34,000; seventh—Medley Glass, $32,000; eighth—Jones Feature, $31,000; ninth—Biffy Pass, $29,000 and tenth—Kita Bar Non, $27,000.

Tefertiller and Lipham teamed up on Sunday to win the first consolation on Easy Kiss, owned by Gentry Bros., Lubbock, Texas. Second Consolation on Saturday was won by BO Moon, owned by W.O. Moon Jr., Chickasha, Okla. Third consolation was won on Friday by Lucks Image Girl, owned by Travis Ranch, Norman, Okla.

Two other horses in the finals were also sold in the 1976 All American Sale ... chase at $17,000.

What stood out most about this year's All American Week at Ruidoso Downs? It opened on Aug. 29 with a record breaking three day sale and climaxed on Labor Day with 15,600 in attendance for the big race. Maybe it was the rags to riches story of Hot Idea or the orderly and at all times courteous crowd in attendance, "The Star Spangled Banner" at post time or the band playing "America the Beautiful" as the ten horses paraded before the crowd or the still quiet that reigned as the flag was raised or the bedlam that exploded as Hot Idea crossed the finish line. All are memorable.

Over 466,500 people attended the 69 racing days for an average of 6761 people per day. They bet $28,811,283 or $417,198 per day and on Labor Day the handle was $967,323 with $202,624 bet on the All American Race.

* * *

AFTERNOON DELIGHT—Jockey Terry Lipham, (left), and trainer, Gene Tefertiller, (right), seem delighted with

WORKING—Dick Alwyn, director of publicity, Ruidoso Downs, was among the busiest of all personnel during the All American Weekend at Ruidoso, N.M. (Staff photo by Mack Jones)

IBP announces quarter earnings

Iowa Beef Processors announced earnings for the fiscal third quarter of $6.7 million. The quarter ending July 30, showed a slight increase in earnings from the previous year. The earnings come to $1.39 per share.

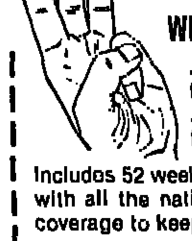
For the first nine months, the nation's largest meat packer earned $21 million, or $4.44 a share, compared to $20.2 million a year ago for the same period.

Export figure called mistake

(Continued from page 1)

same period, USDA's Economic Research Service (ERS) reported 2152 head were shipped to Hungary, a discrepancy USDA explains as shipments overlapping marketing years.

Anderson reported that for the same period, ERS calculated 597 cattle were exported and USDA's Animal and Plant Health Inspection Service counted 1245. However, those fi- [illegible]



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And . . . "Calves from Angus dams were 22 pounds heavier at weaning, and 20 pounds heavier at 400 days, than those from Hereford dams."

Ohio State practical research shows: "8 more calves per 100 cows by crossing with an Angus bull."

Base your breeding and germ plasm decisions on facts that are accurate and credible—research-proven facts like *"fewer calving troubles"*—"more calves weaned from your cow herd"—"bigger calves at 400 days"—"no horn problems."

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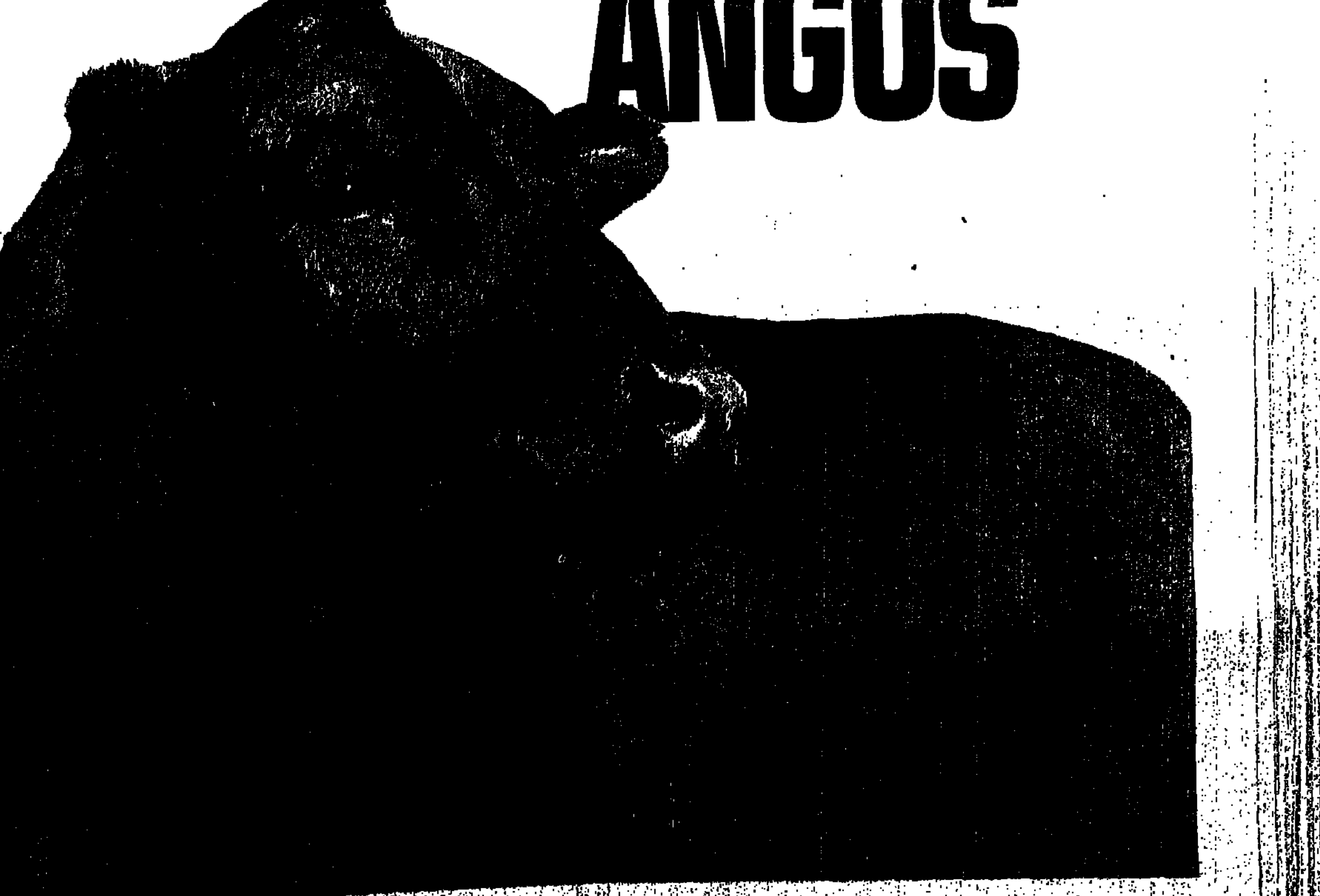

Ruidoso yearlings gross record $4,155,300

A record gross and record average on this year's All American sale climaxed the three day selling of Quarter Horse yearlings at Ruidoso Downs, N.M. Not a sale entry reached the six figure price, but three lots brought $75,000 or more.

Hey Chargette, a sorrell filly by Tiny Charger and out of a Triple Chick daughter, took top honors at $78,000. This good filly consigned by Myron Sammons, formerly of Montana but who now calls Scottsdale, Ariz. home, sold to Eddie Beasley, Fair Acres, N.M.

Mighty Acres Horse Farm of Pryor, Okla., led out Mayolas Jet, a sorrell filly by Easy Jet and out of a Royal Charge daughter to take second top at $76,000. Veteran Quarter Horseman, George King of Ft. Smith, Ark., took this top prospect. Another Easy Jet sorrell filly out of Pana Dolla by Pana Bar, sold to Robert Spreen, Downey, Calif., at $75,000. Spreen has been a purchaser of the tops at Ruidoso Downs for several years.

440 1976 yearlings.......$9,444

Auctioneers: Tom Caldwell, Bill Tackett, Scott Caldwell
Sale Manager: Richard Thompson

Easy Treasure, sorrel filly by Easy Jet; R. E. & Barbara Austin, Weatherford, Texas, to Spreen, $67,000. Unnamed sorrel colt by Easy Jet; Melvin Hatley, Oklahoma City, Okla., to Bill Walker, Mansfield, Texas, $65,000. Easy War, sorrel colt by Easy Jet; Bary Lazy Y Ranch, Inc., Carthage, Mo., to Cecil Pearson, El Paso, Texas, $52,000. Unnamed brown colt by Azurè Te; Gentry Bros., Lubbock, Texas, to S. F. Henderson, Odessa, Texas, $52,000. Larkin Royal, gray colt by Thormos; Dick & Dickie Pinkorton, Glendale, Ariz., to Darrell Kissee, Miami, Okla., $50,000. The Heirloom, sorrel filly by Go Man Go; Jim Miley & Dr. Grady K. Stowe, Vernon, Texas, to Spreen, $45,000. Sages War Women, sorrel filly by Easy Jet; C. O. Sale, Garden City, Kan., to Hollis & Priscilla Showalter, Santa Ana, Calif., $43,000. Society Sister, sorrel filly by Cherokee Arrow; Hatley to Roger Fagan, $42,000. Unnamed sorrel filly by Roma Charge; Joe Duncan & Edward Gath, Plano, Texas, to Bill Robbins, agent, $42,000. War Ran Te, sorrel filly by Azure Te; L. V. & Sharon Bell, Wichita, Kan., to Ray Shaffer, Tacoma, Wash., $41,000. Prime Mover, chestnut colt by Easy Jet; Constance J. Ehmke, Escondido, Calif., to Fred Scane, Orange, Calif., $38,000. Legality, sorrel colt by Easy Jet; Bar Lazy Y to J. E. Jumonville Jr., Ventrias, La. $37,500. Softstyle, sorrel filly by Easy Jet; Walter Merrick, Sayre, Okla., to Herbert Graham, Odessa, Texas, $37,000.

The 440 yearlings in the sale were snapped up by 22 states and two foreign countries. Texas led the buying with 174; California 63; Oklahoma 53; Mexico 39; New Mexico 29; Colorado 18; Arizona 14; Kansas 9; Louisiana 8; Idaho and Washington 6 each; Illinois, Oregon and Utah 3 each; Montana and Missouri 2 each; Iowa, Kentucky, Alabama, Arkansas, Florida, New Jersey and South Carolina 1 each. Nine horses sold from $50,000-78,000; 14 at $30,000-49,950; 25 at $20,000-29,950; 72 at $10,000-19,950; 131 at $5,000-9,975; 184 at $1000-4975 and only five horses brought less than $1000.

Four hundred-eighty horses were consigned. Forty of these were withdrawn prior to cataloging on sale day. Texas led with 205; Oklahoma 84; California 52; New Mexico 38; Arizona 36; Kansas 23; Colorado 12; Florida 5; Louisiana 4; Washington, Kentucky, New Jersey, 3 each; Missouri and Alabama 2 each and 1 each from Oregon, Utah, Wyoming, Michigan and Arkansas. There were fifty horses repurchased, commission paid on the repurchase price.

This 16th annual All American Quarter Horse yearling sale kicked off activities for All American Week at Ruidoso Downs. The sale has to go down as a great one, well managed by Richard Thompson, director of sale; Sal Rosa, general manager and a special recognition to the clerk, handlers, runners, ushers and the sale and office crews that handled the sale.

This was the first time the sale was held prior to racing days. It was held in the afternoon on Sept 29-31 and had to be termed very successful although it didn't have the overcrowding that we have had in past years when they sold at night, each night following an afternoon race. It did cut out a lot of the unnecessary crowds.—MACK JONES & JERRY YORK

ALL AMERICAN TOPPER—The top seller during the 1977 All American Quarter Horse Yearling Sale was Hey Chargette, a sorrel filly by Tiny Charger. She was consigned by Myron Sammons, Scottsdale, Ariz., and sold to Eddie Beasley, Fairacres, N.M., for $78,000. (Left to right), Richard Thompson, Ruidoso Downs, N.M., director of sales; Pete Sammons, Scottsdale, Ariz.; Mrs. Eddie Beasley, Eddie and Leah Beasley, and Donna and James McArthur, Los Alamitos, Calif. James Will trained the horse.

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Kay Livestock to move corporate offices to Denver

Kay Livestock Marketing Services, Omaha, Neb., has announced that it will move its corporate offices from Omaha to its Denver, Colo., facility.

R.W. (Bob) Bachman, president of the firm stated, "The move is a further commitment to the success of our Denver operation. We view the move as necessary due to Kay's increased business interest in the mountain states."

Kay will maintain a branch office in Omaha and area representatives in the Midwest, southeast and western U.S.

MICHIGAN DIVISION
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LIQUIDATION SALE
MICH: Sept. 29th
NEBR: Oct. 10th

These are the most uniform, high quality groups of cattle we have sold at auction. Approximately 278 cows (81% are '73, '74 and '75's) plus 202 calves in the Michigan Division liquidation and 302 cows (80% are '74, '75 and '76's) plus 238 calves in the Nebraska Division liquidation. Balance of cows without calves are fall calvers.

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September 22
SELLING 70 Lots
1 p.m. at the
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Sale Day Phone: 406/778-3354

56 COWS—calves at side
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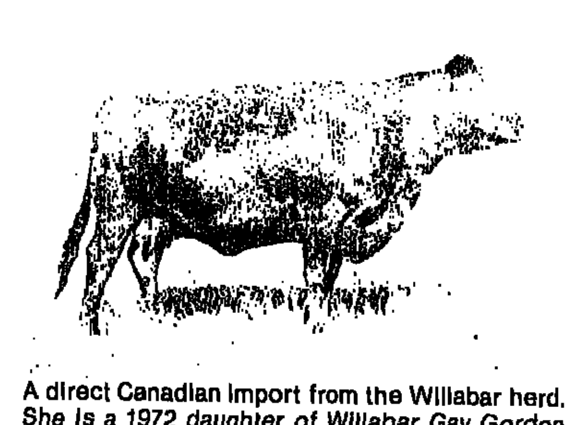
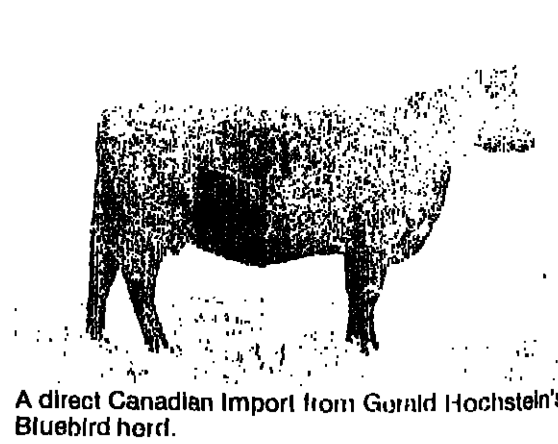
3 HERD BULLS
6 YEARLING BULLS



A direct Canadian import from the Willabar herd. She is a 1972 daughter of Willabar Gay Gordon 55Z.



A direct Canadian import from Gerald Hochstein's Bluebird herd.

A straight Western Canadian herd bull from Orrin Hart's Willabar herd.

A straight Western Canadian herd bull from Tom Spady's Rivercrest herd.

A stretchy January son of Dakota Poundmaker 55, "Smoke."

A big-framed February daughter of Eileenmere Lad 43, the maternal brother to Northern Prospector 14.

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Market Roundup:

Producer prices to hold steady

CATTLE AND BEEF PRICES began climbing back last week from an earlier disappointing market trend. Packers entered the week more adequately supplied with cattle than recent weeks only to find retailers apparently had supplied themselves fairly well for the long holiday weekend. Reductions in inventories of boxed beef probably had some effect.

Producer prices weakened two weeks ago, but a late week upturn followed a similar pattern in earlier weeks. This was anticipated by many and producers tended to resist the downturn. Some choice yield grade 2 and 4 steers still are selling at terminals at $40 or higher, but some also were sold last week at $38.50. Most direct trade locations through the Great Plains managed to maintain a $40 market or higher on good to mostly choice steers.

CALIFORNIA MOSTLY CHOICE steers $40-40.50; good-choice $39-40; good Holsteins $35.50-37. Choice heifers $38. Washington choice steers $39.75-40. Choice heifers $37.75-38. Oregon mostly choice steers $39.50-40. Mostly choice heifers $37.50-38. Idaho, Utah, Nevada mostly choice steers $39-40. Mostly choice heifers $37.50-38. Idaho, Utah, Nevada mostly choice steers $39-40; good-choice $38-39; good-choice Holsteins $35-36. Mostly choice heifers $36-37.50.

Nebraska mostly choice steers $40-40.50. Mostly choice heifers $38-38.50. Colorado choice steers $39.50-40.50. Choice heifers $37.90-39. Montana mostly choice steers $38.50-38.75. Choice heifers $36.50-37. Arizona mostly choice steers $40.25-41; good-choice $39-40. Mostly choice heifers $37-37.75; good-choice $36.50-37.

KANSAS CHOICE STEERS $39.50-40.50; good-choice $39-39.50; good Holsteins $36. Choice heifers $37.50-38.50; good-choice $37-37.50. Texas, Oklahoma mostly choice steers $40-40.50; good-choice $38.25-40; good-choice Holsteins $36.75-38. Mostly choice heifers $37-38; good-choice $36-37.50. New Mexico mostly choice steers $40-40.50; good-choice $39-40. Mostly choice heifers $37.50-38.25; good-choice $36.50-37.50.

Colorado canner-cutter cow beef $51-52; utility at San Francisco $49-50; Panhandle $44-46; Portland $48-50. Choice Colorado steer beef $58.25-64.50; Panhandle $62.25; San Francisco $64-67.50; Portland $65.50-66. Choice heifer carcasses in Colorado $56-61.75; Panhandle $59.25-59.75; San Francisco $61-61.50; Portland $62.50-64.

CALIFORNIA CHOICE 340-375 LB. feeder steers $48; 425-450 lb. $44-46.50; 535-650 lb. $38-41; 700-825 lb. $37.50-38. Choice heifers 340-375 lb. $38; 400-430 lb. $35-36.50; 540-650 lb. $34-35. Washington choice steers 650-800 lb. $38; 850-900 lb. $37.50. Choice heifers 600 lb. $33. Oregon choice steers 400-425 lb. $48; 700-775 lb. $37.50-39. Choice heifers 650 lb. $35. Idaho, Utah, Nevada choice steers 400-500 lb. $46-49; 650-750 lb. $38-41; 750-900 lb. $37-38. Choice heifers 400-500 lb. $38-40; 500-650 lb. $35.50-37; 650-750 lb. $35.50-37.

Montana choice 400-525 lb. steers $44-47; 700-775 lb. $38.50-40. Choice heifers 400-525 lb. $37-41; 650-750 lb. $36-37.50. Oklahoma choice steers 300-500 lb. $44-48.50; 500-600 lb. $40-44.50; 600-700 lb. $38.75-41; 700-885 lb. $38-39.50. Choice heifers 300-500 lb. $35-38.75; 500-700 lb. $34.50-37.50.

COLORADO CHOICE STEERS 300-400 lb. $48.25-52; 400-500 lb. $44-48.50; 500-600 lb. $42.50-46; 600-800 lb. $39.50-42.50. Choice heifers 300-400 lb. $38.50-42.75; 400-500 lb. $37.50-40.75; 500-700 lb. $35.25-38.75. Texas choice steers 300-400 lb. $43.25-47.25; 400-500 lb. $41-44.80; 500-600 lb. $38.40-41; 600-700 lb. $38-41; 700-800 lb. $37-40.70; 800-900 lb. $36.60-38.80. Choice heifers 300-500 lb. $33-37.30; 500-600 lb. $32.20-35.90; 600-700 lb. $33.20-36.80. Kansas choice steers 300-400 lb. $48-52; 400-500 lb. $45.50-49.50; 500-600 lb. $41-44.10; 600-700 lb. $39.80-42.50; 700-800 lb. $39.30-41.60; 800-900 lb. $38.90-40.60. Choice heifers 300-500 lb. $39.50-41.70; 500-600 lb. $36-37.80; 600-700 lb. $36-37.90.

Midwest choice-prime wooled slaughter lambs 90-124 lb. $50-50.54.30; 85-100 lb. $47.50-50.50; choice-prime 90-122 lb. shorn No. 1-2 pelts $52-55.40. Billings, Mont., choice-prime 90-120 lb. $51-52.50. San Angelo, Texas, good slaughter ewes $16-20; utility $12.50-16; cull-utility $9-12.50. Midwest cull-good $7-17. Billings cull-good $4-14.50.

SAN ANGELO CHOICE-FANCY feeder lambs 55-75 lb. $52.50-55.60; 75-85 lb. $50-53; 85-105 lb. $48-51. Midwest choice-fancy 50-90 lb. $48.75-53.70. Billings choice-fancy 55-85 lb. $51.50-55. San Angelo medium-good solid mouth ewes $23-29.75 each; common-medium $17-22.50. Sioux Falls, S.D., feeder pigs each, U.S. 1-2 20-25 lb. $25.50-30; 25-30 lb. $28-33; 30-40 lb. $33-40; 40-50 lb. $37-42; 50-60 lb. $41.50-45.50; 60-70 lb. $45-48.50; 100-140 lb. $60-64.

THE MARKET THIS WEEK and next will depend heavily on the long holiday movement, say analysts, which was good. Packers closed last week relatively short bought and on an up-market may not be anxious to buy heavily. Beef prices probably will hold steady and may advance modestly. Producer prices probably will continue to hold about steady.

Packer demand for live cattle has been steady, helped by some pickup in beef demand as the school year opens. Choice steers at Omaha and Sioux City at about $40 per cwt. appear amply priced, while dressed beef shows some improvement at 62 cents. In the news is a possible meat cutters strike against Chicago area grocery chains when contracts expire Sept. 24. Night meat sales, which some of the locals are against, appears to be one of the issues.—DOUG LIEBLE

Hereford carcass tops Wyoming fair

The grand champion beef carcass at the Wyoming State Fair in Douglas has come from a Hereford steer.

The steer was owned by Pat Rutar, 18, Torrington, Wyo., and was produced in the commercial herd of Rudolph Rutar, Pat's grandfather.

The Hereford carcass had a yield grade score of 1.1, a carcass quality grade of choice with 14.5 inches of ribeye. At 20 months of age, the steer had a live weight of 1064 lbs. and a dressed weight of 640 lbs.

Auction Results

NORELL QUARTER HORSES
Meeker, Colo., Aug. 28

66 head $1,227

Auctioneer: Dean H. Parker
Sale Manager:
Dean H. Parker & Assoc.

Tops: Spice N'Nice, 1970 buckskin gelding by Cocoa Wig; Robert Williams, Vernal, Utah, $3300. Tellar, 1971 black gelding by Cocoa Wig; Jay Caponey, Davie, Fla., $3000. Choco Bars, 1968 brown gelding by Cocoa Wig; Robert L. Stinnett, Council, Idaho, $2800. Schileple, 1969 bay gelding by Lanolark; Stinnett, $2800. Tronant, 1969 buckskin gelding by Thirder; Caponey, $2700. Dandy Rouge, 1971 bay gelding by Robin Rouge; Caponey, $2500. Kadiedo, 1971 black mare by Bud's Bull; Hanke Farms, Prairie View, Kan., $1900. Red Roanstone, 1973 roan gelding by Thirder; Boles-Norell Ranch, Rifle, $1900.

An excellent crowd attended this sale of fine horses in an area brightened by recent rains. Many buyers were there to purchase one of these top performance horses. The reference sires represented here were Knobby, AAA-AQHA champion and winner of three races, 10 seconds, 5 thirds and $5187, and Threeders, an AAA winner of 4 races, 3 seconds, 3 thirds, 15 race points and earnings of $2413.—JERRY YORK

WATSON QUARTER HORSES
Meeker, Colo., Aug. 27

57 head..................$890

Auctioneer: Dean H. Parker
Sale Manager:
Dean H. Parker & Assoc.

Tops: Flare's Mr Flame, 1967 sorrel gelding by Fury's Flare; Dennis Davies, Ft Collins, $4000. Wink's Dundee Cody, 1973 sorrel gelding by Cody's Spark; Colin Kelly Nielson, Maybell, $3050. Ginger Loot, 1972 sorrel gelding by Silver Loot; Nick Theos, Meeker, $2250. Wardecker, 1966 sorrel gelding by War Deck; Jay Caponey, Davie, Fla., $2150. Lucky Triple Bar, 1968 bay mare by Nothin Buck; W.E. & Tim Foster, Colbran, $2100. Teodor, sorrel gelding; Duke Duzik, Craig, $2000.

Lero Dust, 1971 sorrel gelding by Three Flags; Delbert Scott, Hayden, $1700. Okie Annah, 1975 gray mare by Savannah Jr; Richard & James Watt, Meeker, $1650. Flare's Ascot, 1973 dun gelding by Fury's Flare; Michael Mann, Meeker, $1600. Holly Jayhawker, 1965 sorrel mare by Jayhawker Bar and her 3/20/77 filly by Silver Loot; Lazy D.J. Ranch, Phoenix, Ariz., $1500. Taggie Bar, 1950 sorrel mare by Sugar Bars and her 4/12/77 stud colt by Jet; Robert Wilson, Vail, $1400. El Bar Vee, 1975 chestnut gelding by Go Galla's Man; Bruce H. Sealy, Craig, $1300. Cashaskip, 1970 buckskin mare by Stefan's Skipper; B&L Farms, Logan, Utah, $1200.

A huge crowd attended this sale of young broke ranch geldings and fine bred speed prospects. The recent rains in the area had brightened the countryside and provided a fine setting for this good sale. This was Lee Watson's first production sale and there was good demand on this group of quality horses.—JERRY YORK

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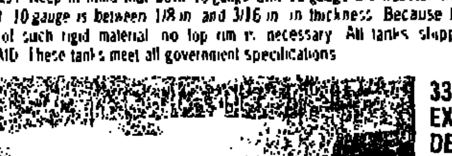
STOCK TANKS
FLAT SHEET AND CORRUGATED
DESIGNED AND BUILT BY US.
THE WORLD'S FINEST GALVANIZED BOTTOMLESS STOCK TANKS AT PRICES THAT ARE UNBEATABLE ANYWHERE!
TAKE YOUR CHOICE
Two types. Two heights. Two different gauges. New extra heavy copper bearing galvanized steel bottomless stock tanks. All are punched ready for assembly complete with bolts, nuts and gasket material. Both the flat 33 in. deep tanks and the corrugated 25 1/2 in. deep tanks come in rugged 12 gauge thickness and the super heavy 10 gauge thickness. Keep in mind that both 10 gauge and 12 gauge are heavier than 16 gauge. In fact 10 gauge is between 1/8 in. and 3/16 in. in thickness. Because the tanks are made of such rigid material no top rim is necessary. All tanks shipped FREIGHT PREPAID. These tanks meet all government specifications.



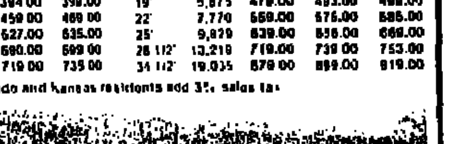
33 in. EXTRA-DEEP FLAT SHEET

FLAT SHEET TANKS

HEAVY 12 GAUGE GALVANIZED					SUPER HEAVY 10-GAUGE GALVANIZED				
SIZE	GAL	ZONE 1	ZONE 2	ZONE 3	SIZE	GAL	ZONE 1	ZONE 2	ZONE 3
9 1/2'	1,488	$183.00	$196.00	$199.00	9 1/2'	1,488	$239.00	$245.00	$249.00
12 1/2'	2,482	257.00	264.00	268.00	12-1/2'	2,482	319.00	328.00	336.00
15 1/2'	3,760	319.00	329.00	336.00	15 1/2'	3,760	399.00	410.00	419.00
19'	5,875	384.00	394.00	399.00	19'	5,875	479.00	493.00	499.00
22'	7,770	449.00	459.00	469.00	22'	7,770	569.00	576.00	586.00
26'	9,929	516.00	527.00	535.00	25'	9,929	639.00	656.00	669.00
28 1/2'	13,210	575.00	590.00	599.00	28 1/2'	13,210	719.00	739.00	753.00
34 1/2'	19,035	692.00	719.00	735.00	34 1/2'	19,035	879.00	899.00	919.00

Colorado and Kansas residents add 3% sales tax

25-1/2 in. DEEP CORRUGATED



CORRUGATED TANKS

HEAVY 12-GAUGE GALVANIZED					SUPER HEAVY 10 GAUGE GALVANIZED				
SIZE	GAL	ZONE 1	ZONE 2	ZONE 3	SIZE	GAL	ZONE 1	ZONE 2	ZONE 3
10'	1,174	$173.00	$178.00	$179.00	10'	1,174	$218.00	$224.00	$228.00
13'	1,986	215.00	219.00	225.00	13'	1,986	269.00	279.00	285.00
16'	3,000	259.00	265.00	269.00	16'	3,000	326.00	335.00	339.00
18'	3,808	299.00	310.00	319.00	18'	3,808	379.00	389.00	399.00
20'	4,700	345.00	355.00	369.00	20	4,700	435.00	447.00	465.00
23'	6,216	389.00	399.00	409.00	23'	6,218	489.00	499.00	510.00
26	7,850	435.00	445.00	455.00	26'	7,850	544.00	559.00	569.00
30	10,574	519.00	533.00	539.00	30'	10,574	649.00	669.00	679.00
33'	13,037	559.00	579.00	589.00	33'	13,037	709.00	725.00	739.00
36'	15,550	605.00	625.00	635.00	36'	15,550	760.00	779.00	795.00
40'	18,800	649.00	665.00	679.00	40'	18,800	815.00	838.00	849.00

Colorado and Kansas residents add 3% sales tax

*PRICE ZONES

ZONE 1	ZONE 2			ZONE 3
COLORADO	ALABAMA	IOWA	OHIO	REMAINING CONTINENTAL UNITED STATES
KANSAS	ARIZONA	KENTUCKY	PENNSYLVANIA	
NEBRASKA	ARKANSAS	LOUISIANA	SOUTH CAROLINA	
NEW MEXICO	DELAWARE	MARYLAND	SOUTH DAKOTA	
OKLAHOMA	FLORIDA	MISSISSIPPI	TENNESSEE	
TEXAS	GEORGIA	MISSOURI	UTAH	
WYOMING	IDAHO	MONTANA	VIRGINIA	
	ILLINOIS	NEW JERSEY	WASHINGTON, D.C.	
	INDIANA	NORTH CAROLINA	WEST VIRGINIA	

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NOW! TO PLACE YOUR ORDER JUST CALL TOLL FREE 1-800-525-5393 NOW!
Colorado residents call 544-5210 collect
SEND FOR FREE FULL-COLOR 80-PAGE FARM AND RANCH CATALOG
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KAY NATIONAL WESTERN LIVESTOCK MARKET DENVER
"140,000 Head our 1st Year!"
There's a reason why Kay established itself as one of "Colorado's Major Cattle Markets" during our 1st year in Denver . . . It's caring about you and your cattle! . . . Couple that with Kay's huge facility . . . expert staff . . . and broad marketing knowledge . . . it makes "Cents" to ship your cattle to Colorado's market on the grow . . .
Call The "MEN-from-KAY" Office: 303/573-0900
2 Auction Sales Each Week
TUESDAYS • 10:30 a.m. • WEDNESDAYS
Slaughter cows-Bulls-Fat Cattle Calves-Yearlings-Stocker Feeders
KAY NATIONAL WESTERN LIVESTOCK MARKET – DENVER

WLJ CLASSIFIED CORRAL

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BY THE WORD: 35 cents per insertion. 30 cents for cash with order OR when ordered for 3 or more insertions. Include name and address in word count. Count as one word each initial, abbreviation, whole number and phone number; hyphenated words as two. Minimum charge $3.00.

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BLIND ADS: Count Ad Dept. No. as 5 words when ordered by the word. For all Blind ads, add $1.50 per insertion for cost of forwarding replies. Publisher establishes your confidential Dept. No. Give complete name and address to insure prompt delivery of replies.

CONDITIONS

BLACK and WHITE ads only. No photographs or reverses

EMPLOYMENT WANTED ADS must be paid in advance

DEADLINE: 4:00 p.m. Tuesday for issue mailed Friday and dated the following Monday

LIABILITY: Advertiser is liable for content of advertisement and any claims arising therefrom made against the publication. Publisher is not responsible for errors in printed copy. Publisher reserves the right to refuse any advertising not considered in keeping with the publication's standards.

COMMISSIONS: Classified advertising is NOT agency commissionable.

WESTERN LIVESTOCK JOURNAL

Patti McDuffie — Classified Ad Mgr
Barbara Wyckoff — Classified Promotion Mgr.
4th Floor Livestock Exchange Bldg. Denver, CO 80216 Colo. Res. 1-823-2800

PHONE TOLL FREE—800-525-8030

DO NOT PHONE in response to blind ads. Advertisers names and locations are confidential. Write, showing Ad Dept. No. on your envelope, and your reply will be promptly forwarded.

CLASSIFIED INDEX

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26 Lost and Found
27 Women's Interest
28 Vet Supplies
29 Miscellaneous

EMPLOYMENT WANTED 1

24 YEAR OLD MARRIED MAN wants to run a cow/calf operation for absentee owner. Jeff Green, Box 144, Condon, OR 97823. 503/384-3124.

COUPLE SEEKING horse ranch management position. Carpenter, farrier, trainer, riding instructor; showing and husbandry experience; conscientious, sober, U.S. citizens. Box 2337, Olds, Alberta TOM 1 PO.

COWBOY, MARRIED, 42, two children. Ranch raised, last 11 years feedlot, 7 years last employer, last 5 years as feedlot foreman, working with and under supervision of vet. Unemployed because feedlot closed. Write Ad Dept. 781 c/o WLJ.

DUE TO RANCH DISPERSION, reliable, self-starting young couple, no children, age 33, seek a ranch position with future. Experienced with absentee ownership, commercial and registered cattle, feedlot, practical vet., flood irrigation, some machinery. Phone: 406/252-4788, evenings.

HELP WANTED 2

WANTED: EXPERIENCED PACKER. Red's Meadow Pack Outfit, Mammoth Lakes, CA 93546.

ALL AROUND, EXPERIENCED ranch hand, familiar with purebred cattle, machinery maintenance, some irrigation. Prefer over 30, married. References. South of Denver. 303/688-4600.

RANCH WORKER, some foreman duties. Good house and yard. In all central California coast location; Dryland grain and commercial cow/calf operation. Mechanical experience helpful. References necessary. Write Ad Dept. 780 c/o WLJ.

HELP WANTED 2

WANTED: FEEDLOT HELP. Above average salary, some housing and trailer space. 3 miles from school. Call 308/537-3854.

RETIRED, SEMI-RETIRED or part time man or couple for caretaker Northern California cattle ranch. Write Ad Dept. 782 c/o WLJ.

RETIRED COUPLE for horse ranch in Washington. General care for horses; mobile home and some wagns, non-drinkers. 509/829-5764, after 6:00 p.m. or 238-6834.

PERMANENT POSITION—Progressive, hard working male, operating ultra-modern feedmill in 20,000 head capacity feedyard. Top pay and benefits for the right person. 316/544-4379.

SEMI-RETIRED OR retired person(s) with livestock experience for small southern Oregon ranch (absentee owner). Modern, comfortable house, salary. Write Ad Dept. 778 c/o WLJ.

ASSISTANT MANAGER for expanding southern Idaho feedlot. Top salary with benefits including retirement, insurance, vacation and excellent home near location. New position. References required. Phone: 208/934-5382.

WANTED: FOREMAN. Monterey County foothill range operation, 350 cow capacity established. Good facilities. Prefer local, young married, lifetime working experience with cattle. Provide picture, age, background, references and wage objective. Write Ad Dept. 776 c/o WLJ.

HORSE TRAINER

We are seeking an individual to take charge of new facilities that we will be constructing. No expense will be spared, making this one of the finest breeding establishments in the state. Covered arena, round breaking pen, foaling barn with video cameras, stud barn, etc. All situated on 900 acres. The person we pick will be responsible for handling of studs, breaking colts, training for SBF and cutting events, handling and caring of mares. We offer salary, housing and medical—Dental plan. Only responsible people looking for a permanent position need to apply. Send salary requirements and resume to: Trainer, P.O. Box 6148, Sacramento, CA 95816.

CUSTOM SERVICE 2B

GATTLE HOOF TRIMMING. Prompt service. Gary Goldsmith, Galt, Calif., 209/745-3976.

CATTLE 5

WE JUST SOLD 22 Steers sired by Poker Chip to Manfort Packing. 14 graded choice, 8 graded good. Nine were yield grade 1, 12 were yield grade 2, 1 was yield grade 3. The cutout was 62.89%. At 18 months of age, average live weight was 1192 lb., carcass weight 760 lb., retail product 565 lb. or 1.01 lb. of retail product per day of age. If your steers aren't doing that well, perhaps you should be using Poker Chip breeding in your herd. HP Charolais Association, Jamestown Star Rt., Boulder, CO 80302. Phone: 303/449-4360; 776-5848 [illegible]

CATTLE 5

25 REGISTERED ANGUS heifers, open and bred. Phone: 916/695-3626.

SIMMENTAL BULLS. Excellent, bred Red Angus cows. Cross calves. 913/721-3256.

CHAROLAIS BULLS
Purebred Horned and Polled
Performance Tested • Delivered Anywhere
RAIL CANYON RANCH • PAUL DOWNEY
Box 868 • Adin, CA 96006 • 916/299-3475

REGISTERED BRANGUS BULLS—20 months old Franklin Gray, Shawnee, Okla., 405/275-0082.

GENUINE LONGHORN BULLS —Ideal for first call heifers. $375 per head. 805/238-1170; 238-3388; 238-5440.

REGISTERED POLLED Hereford dispersion. 20 cows, calves and heifers. Very reasonably priced. 408/867-5723 or 916/622-4705.

3/4 LIMOUSIN BULLS — Born spring 1976. From herd production tested 15 years. 11 years A.I. Highview Ranch, Enterprise, OR 97828. 503/426-3388.

50 RED ANGUS BULLS
Leachman Cattle Co.
Billings, MT 59102
Jim 406/656-8583
Bill 406/656-8743
Ranch 406/259-5101
Also 20 Black Angus Bulls

50 CHAROLAIS COWS, 50 Angus cows, calving in October, November; also, TECO calf table, like new, $350. Oren McDonald, 209/781-1190, Porterville, California.

TWO REGISTERED ANGUS herd sires. One is a 3-year-old grandson of Canadian Ranger. One is a 5-year-old who is excellent on heifers. Phone. 916/696-3026.

SIMMENTAL BREEDING stock for sale. Also, service age Charolais, Maine-Anjou and Angus bulls for sale or lease. Stan Basford, 503/567-8035, Hermiston, Oregon.

ANGUS LIQUIDATION SALE
Reb Division—Oct. 10, 1977
Mich. Division—Sept. 29, 1977
PREMIER BEEF CATTLE
P.O. Box 300, Minatare NE 69356
Office 308/783-2131
Larry Cotton: 308/783-2642
Dick LeBlanc: 308/430-3584
Dick Bates 517/223-8785
Sale Manager
National Livestock Brokers
308/532-0800

CHIANINA PERCENTAGE breeding cows and heifers available — will drop 3/4's beginning October. Head including 1/2, 5/8, 3/4. Priced from $350 up. Lemoore, Calif., 209/924-8203.

REGISTERED POLLED HEREFORD heifers: 20 open, 18 bred to Gold Trophy Sire and National Champion K4Y051. Lamplighter and Supreme Anxiety bloodlines. Otto Maul and Sons, Kiowa, CO 80117. 303/621-2250; 621-3234.

HOLSTEIN SPRINGING heifers, open and bred heifers. Holstein and bred cross calves, 2 to 24 weeks old. Delivered to your farm on approval. Hridicka Bros., Rt. 7, Chippewa Falls, WI 54729. 715/723-1171, office; 723-6158, residence.

CATTLE 5

LONGHORN BULLS FOR RENT Hap Magee, Danville, CA 94526 415/837-7228

FOR SALE: REGISTERED Hereford bred bull. Northern Pump breeding. 209/535-4191

SIMMENTALS—40 HALF-BLOOD young cows. Mick Richards, 702/623-3601, evenings.

FOR SALE: PURE Chianina bulls, service age. Big C Ranch, R.R. #1, Cochrane, Alberta, Canada. TOL OWO. 403/932-2762, 288-1196.

BULLS FOR SALE/LEASE
Breeding Age - Semen Tested
Rock Footed
25 Charbray and 35 Charolais
SCHAEFER CHAROLAIS
805/822-3487 or 854-2065

FOR SALE: MEXICAN roping and dogging steers. No order too small or large. Ready to rope. Contact: Terry Wootan, 915/247-5419; 247-4171, Llano, Texas

FOR SALE: 50 head young fall calving cows and pairs, 15 registered 1/2 Simmentals; also, 200 pair with spring calves. Lakeview, Ore., 503/947-3115.

REGISTERED ANGUS UNIT—5 young females bred to top bulls with one five month herd bull. Ankonian TN Emulous 6—32,500. White Gate Ranch, 415/661-2351

REGISTERED ANGUS COWS
60 cows—Many with calves at side. Bred to nationally prominent herd sires. Priced reasonably
COLLEEN ANGUS FARM
Live Oak, Calif.
PH: 916/695-3628

FOR SALE: REGISTERED Black Angus cows, calves, heifers and young bulls. Priced as to age and size. Valley View Ranch, 21351 Walnut, Lake Elsinore, CA 92330. Phone: 714/674-4279.

BEEFALO BREEDING STOCK, now for sale at Box Bar Ranch, Rio Verde, AZ 85263. Phone: 602/837-1603. Or Beefalo West, 1st and Center, Casper, WY 82601. Phone: 307/235-1511.

REGISTERED TEXAS LONGHORNS—The ideal cattle for today's beef market. Excellent results with crossbreeding programs. For information: Texas Longhorns, Box 948, Indian Hills, CO 80454.

ANGUS BULLS
Big, heavy boned and ready for service
22 Two-year-olds
12 Long yearlings
Products of a complete performance evaluated cow herd. Brahman sires. Also on CACIA test at Madera.
LONE STAR RANCH
Marvin Knowles
6325 Timbell Road
Oakdale, CA 95361
PH: 209/847-2469

WHEN FIGURING the cost of your ad, count your phone number as one word.

WOODFIN LIMOUSIN SALE
September 24, 1977—1:00 p.m.
Only Limousin Sale in the Northwest This Year
Ellensburg Livestock Auction
Ellensburg, Washington
3 miles east on Old Vantage Highway
128 HEAD SELL
50% Cows • 75% Cows and Heifers • 87% and 75% Calves
87% and 75% Breeding Age Bulls
Top breeding stock • Also club calves
Contact: Don Woodfin, 509/925-3173, Ellensburg, WA 98926

HOGS 7

SELLING MY REGISTERED Chester White herd. Several working boars, bred sows, gilts x Wild Card breeding. Pigs by Apollo and Exit boars. Validated herd #2471. H.E. Harvey, Cottonwood Chesters, 714/654-2888.

HORSES, JACKS, MULES 8

REGISTERED QUARTER HORSES: Yearlings, two's and three's, some started. Out of Oklahoma Star, Double Diamond and Hancock bred mares. Raised in rough, rocky country, 20 miles east of Oakdale, California. Make good ropes, cow and pleasure horses. Leonard Brooks, 209/984-5848 [illegible]

HORSES, JACKS, MULES 8

FOR SALE: BEAUTIFUL Palomino gelding, 3/4 Appaloosa, $800, firm. Antique "CLARK" Buggy—One or two horses. Shafts, tongue, doubletrees, harness. Excellent condition. $2,500, firm. Call: 913/332-3959, Saint Francis, Kansas.

TWO-YEAR-OLD APPALOOSA filly by Mr. McDart—Green broke—1976 Halter Champion central California. Excellent pleasure prospect or broodmare; also, 2-year-old Appaloosa gelding—Very athletic; also, 2 weanling fillies—One Appaloosa by McDart, one AQHA by Mr. Sen. Sen. Pair of matched black mules with 4 white stockings, 5 years. Drive, ride, pack. Approx. 900 lbs. Will hitch as a team. 209/733-8507 after 6 p.m.

HORSES, JACKS, MULES 8

AQHA REGISTERED Quarter Horses—1977 foals, long year lings and some broodmares. Top Three Bars Hancock breeding. Richard Garrett Wakefield 1-5 82622. 307/724-6521, eves.

2 PERFORMANCE MULES — Black mare mule, 5 years, 15.2 hands, 1170 lbs. Going into bridle, good handle, $1600. Red dun mare mule, 5 years, 15 hands, 1020 lbs. In snaffle bit, going good, $1500. These are big, classy looking young mules, and are ready to go on with. Gentle and sound. Ray and Jackie Winton, 209/495-8658.

FOR SALE: MAMMOTH Jack, Donner, mules. Andreotti, Box 298, Colusa, CA 95932. 916/458-7676.

WLJ is the IDEAL MEDIA for Working Horse ads.

MULES, GENTLE, WELL broke young mules from Quarter Horse mares and mammoth Jack. Many colors. From $300 up. George Chamberlain, P.O. Box 193, Bartlett, CA 95327. 805/868-2626.

California State Championship
MULE SHOW
October 22 and 23
Riata Ranch, Exeter, California
Sponsored by Riata Ranch Parents Association
Racing...Barrels...Roping...Reining...Packing...Halter
Poles...Saturday Morning Parade...Trail
Approved by: American Mule Association
Entries close: October 13—No post entries
Secretary: Patty McWilliams • 209/733-3836
32597 Road 138 • Visalia, CA 93277

DOGS 9

McNAB PUPS — Registered, guaranteed workers. 916/787-3688 or 916/787-3770

REGISTERED AUSTRALIAN Shepherd pups. McFadden, Waverly, Missouri. Phone: 816/493-2314.

PUREBRED BORDER COLLIE PUPS
From hard working ranch dogs. Headers and heelers $40.
M. P. JONES • 916/836-2307
Box 124, Clio, CA 96106 (Plumas Co.)

RANCH RAISED REGISTERED Australian Shepherds. Satisfaction guaranteed. WALLY BUTLER, Rt. 2, Box 1126, Kendrick, ID 83537. 208/289-4510.

KARIWARRIA USA FEILDI and World's most versatile stock dog. Pups and information available. Jill Weinberg, D.V.M. 910 Fresno Ave., Santa Rosa, CA 95401. 707/546-9901

DOGS 9

COYOTE HUNTERS: Due to health must sell 12 pups — 12 months old; 8 pups — 14 months old; 7 pups — 6 months old. 1/4 Timber wolf, 1/4 Irish wolf, 1/2 Hollund. $100-$300. John Mackey, Bonner, CO 81025. Phone 719/947-9211.

Put your advertising message in Western Livestock Journal

AUCTIONS 10

RANCH AT AUCTION
AUCTION to be held at the HOLIDAY INN, SPEARFISH, S.D.
FRIDAY, SEPTEMBER 23 • 10:00 A.M. MDT
14,000 ACRES — VERY CHOICE RANCH — 14,000 ACRES
LOCATED: 20 miles north of Hulett, Wyoming on north fork of Little Missouri River
7,000 ACRES DEEDED - 7,000 ACRES BLM and STATE LEASE
1,000 ACRES under SPRINKLER IRRIGATION
with potential for several thousand acres more. Plus approx. 1,000 acres natural flood meadows. Abundant water!
A VERY OUTSTANDING RANCH
CALL FOR BROCHURE
R.A. "DICK" MADER & ASSOCIATES
REALTORS—AUCTIONEERS
Gillette, Wyoming—Ph: 307/682-3882

BUY A PIECE OF MONTANA
At
VIDEO RANCH AUCTION
SEPTEMBER 19, 1977—7:00 P.M.
Auction to be held at
PUBLIC AUCTION YARDS, BILLINGS, MONTANA
Selling
NEWMAN "Bull Mountain" RANCH
4897 **DEEDED ACRES** 4897
To be sold as 6 parcels
or as an entirety, whichever is greater
All parcels have access roads and REA
PASTURES: Good native grasses with shelter from timber and rims.
WATER: Plentyful stock water is supplied by springs, reservoirs and wells.
TIMBER: Marketable timber on 5 parcels.
FARMING: Considerable farming potential on 6 parcels.
BIG GAME: Deer, elk, wild turkeys and Upland birds
Ranch located: Rosebud County, Montana. 8 miles east of Melstone, 75 miles NE of Billings.
WRITE OR CALL FOR BROCHURE
PAT-PAT
Box 30755, Billings, MT 59107
WARREN O. "PAT" WRIGHT
Phone: 406/248-7337
Res.: 406/373-5663

PACIFIC Farms, Ranches 13

OREGON • JOHN DAY COUNTRY
Water — Water — Water
Yes, we have water. We have just taken a beautiful second cutting and are now irrigating for our third. It's true, water in the John Day River is at an all time low, but we are still getting the job done. And that's what it's all about.
RANGE WATER — You Bet!
Our springs and ponds are full of beautiful clear mountain water—Cattle here are on good grass with an abundance of water.
WE HAVE: A large amount of deeded (12,200 acres).
WE HAVE: A private BLM permit.
WE HAVE: A long growing season.
WE ARE: Contained in one large block.
WE HAVE: Good improvements.
WE HAVE: Low taxes.
WE HAVE: Good terms.
WE HAVE: timber.
WE HAVE: Mild winters.
WE HAVE: Land to improve.
WE HAVE: Good schools.
WE HAVE: Good hunting and fishing.
PRICE: $1,250,000
Call or Write: DICK ELLIOTT
ARNIE SWARENS TOWN & COUNTRY REALTY
P.O. Box 587 • Bend, OR 97701
PH: 503/382-3333 • 503/382-3672, evenings.

MODOC COUNTY, CALIF.
104 acres deeded with an additional 30 head BLM allotment that can be added. This ranch can be purchased in several different configurations. Main ranch, 120 acres of over 40 acre pasture and the BLM allotment can be combined to make a 150 cow outfit with potential for development to 500 head. Main ranch has exclusive water rights to a year round creek with gravity flow sprinkler system installed. There is a well connected 3-1/2 year old home on the top school bus route. All improvements are of top quality construction and exceptionally well maintained.
Call: HEARD REALTY, INC.
916/233-3551 or
Write: P.O. Box 1632
Alturas, CA 96101
TRY CLASS ADS

Arnold Agency
1100 Ac. Merced Co. grain land. Suitable for trees, vines, etc. Terms feasible.
704 Ac. Merced Co. grain land. Also suitable for trees, vines. $575 per ac. Owner will carry after 20% down.
960 Ac. Tulare Co., rolling grain land, except for thus crops. $250 per ac. Negotiable.
Data ranch, Chowchilla. 317 ac., 50 ac. irrigated pasture. Balance dry pasture and farm for. Call for details.
ARNOLD AGENCY
Madera, CA 93637
Madera 209/674-2441
Eves. 209/439-1687
Marysville 916/742-0726
Eves., Atwater 209/358-6099
Eves., Red Bluff 916/527-1573

312 ACRE COW/CALF RANCH —280 acres pipelined, irrigated 1,800 sq. ft. home, barn, corrals, sales, near Sacramento airport. 98 pair now on property. Priced $640,000, terms. California Ranch Brokerage, Oakdale, Calif., 209/847-2222.

2,150—A NEW RANCH
ALFALFA—CATTLE—GRAIN
1000 acres OK for alfalfa (500 irrigated or sub-irrigated pasture). "Grand Water Water Rights" plus well permit. 600 good improvements. Full price $1,050,000 including machinery
ATTRACTIVE 2400 ACRE TEHAMA COUNTY RANCH WITH OPTION
100 Acres now irrigated pasture, low cost water, irrigate hundreds more with shallow wells. 80-100 acres Class 1 soil will grow walnuts, alfalfa, etc. Substantial gas lease income, now runs 200-350 bbls. Full price $625,000 ($275.50/ac.), 29% down.
ALFALFA RANCH
160 Acres on county/state roads, new seeding, first cut this year, wheel line sprinklers and two good wells. Priced for quick sale $300,000, terms.
11,000 ACRES ALFALFA CASH CROP AND CATTLE RANCH
11,000 Acres, 5000+ deeded, low cost irrigation water for 600 acres alfalfa, 1000 acres of pasture and grain, more to develop. 7 miles wheel lines plus 2 sets of pivots. Excellent condition. Substantial Cash income over $400,000 plus 400 head cow/calf pairs 750,000 bd. ft. timber. $3,250,000 full price. Existing FLB loan, terms.
We Have Others
RAYHARD RANCH REALTY
P.O. Box 1848, 916/885-3978
AUBURN, CA 95603
Associates:
Dave Van Cleve 916/961-1325
Tom Overbeek 916/624-3286
Phil Rayhard 916/885-4978

NORTHERN CAL. RANCH
Siskiyou Co., 390 acs., m/l, over 300 irrig. Free ditch water, 2 creeks, trout pond, standby well. Over $200,000 in depreciable improvements. Set up for purebred or other operation. Terms available. Sound value at $585,000, terms. BRAD HULEN, Broker, Box 236, Yreka, CA 96097 or call 916/842-2816.

SOUTHWEST OREGON
Working ranch 30 miles from Grants Pass. Over 450 acres of prime ranch land with over 320 acres under free irrigation. Presently in hay and field corn with some pasture. Several barns, one good 2 bedroom home. Could be converted back to cattle ranch. All fenced. Good road frontage. Only 4 miles from town, schools, shopping and so forth. Equipment can be purchased, not included in sale price. $675,000. Write: Al Yensen for more details. BERNARD A. YOUNG REALTORS, P.O. Box 524, Medford, OR 97501.

WINTER RANGE, 20,000+ ACRES Deschutes Bunch. Winters yearlings without feed. Less than $60 per deeded acre. Contact: High McNamor at Farley Realty, Box 1575, Pendleton, OR 97801. Phone: 503/276-3799.

EASTERN OREGON FARM
One of the most productive farms in Harney County. 280 acres, m/l, located approx. 3 miles S. of Crane. Excellent irrigation wells, up to 2200 GPM. Plus 2 3/4 miles mole line, 12 1/4 miles wheel lines and some hand lines. 2 dwellings, shop and 2 grain silos. Presently in alfalfa, grain and pasture. Price $490,000. Terms $100,000 down, amortized 20 years—balloon in ten.
2nd farm can be added or sold separately. Approx. 3 miles S. of above farm. 320 acre farm, with wells and sprinkler irrigation system, is also available at $208,000. $40,000 down, 10 year contract.
F. H. GARLAND REAL ESTATE
P.O. Box 353 • Burns, OR 97720
Office Phone: 503/573-2328
Eves., 573-2171

OVER 40,000 ACRES: One of the better ranches in California. Over 40,000 acres of very productive grazing land. Priced under market at $80 per acre. Smith & Dority, Realtors, 211 N. Douty, Hanford, Calif. 93203. Mr. Watson or Mr. Anderson, 213/784-3380; 209/584-9808.

ALFALFA RANCH
277 Acres
All Planted
Excellent Production
Tracy Area
$3,000 per acre
29% Down
ROW CROP LAND
Loam and Clay Soils
Excellent Location
Brentwood Area
Free Water
526 Acres
$2,250 per acre
29% Down
47-1/2 ACRES ON DIAMOND INTERCHANGE
30 Ac. Zoned Mobile Home
10 Ac. Zoned Hiway Service
7-1/2 Ac. Zoned Commercial-Manufacture
In City of Tracy
POMBO REAL ESTATE
209/835-4949
P.O. Box 605
Tracy, CA 95376

PRICE REDUCED TO $1,875 per acre. 320 acres SW Fresno. Cotton and alfalfa. PEELMAN REALTY, 3315 W. American, Fresno, CA 93706. 209/485-4430.

CATTLE RANCH CENTRAL OREGON
3,700 deeded acres and 11,000 BLM. 4 bedroom ranch home, live year round creeks. 150 acres of alfalfa 1/4 mile to Prineville reservoir. Great hunting and fishing.
Call: Farris Spaulding
Robert Morris & Assoc., Realtor
503/389-3965
Evenings, 548-8559

OREGON CATTLE RANCH
0,557 acres deeded. River through property. Lots of irrigation water. 500 head capacity. Adjoining permits. Two homes. One of the better ranches being offered on today's market. Price: $753,000, terms.
NO WINTER FEEDING
8,240 acres deeded. Winter permit for 400 head. Very compact operation with complete control of cattle and land. Can be locked for privacy. No equipment problems with this ranch. Priced at $800,000. Ranch & Town Real Estate, P.O. Box 381, Prineville City, OR 97889. Phone: 503/820-3558.

SACRAMENTO VALLEY livestock ranch—$1600 AU. Principals only. Owner, professional man without time to operate. Adequate well and surface water. $320,000. 320 acres. Easy terms. Dr. R.H. White, P.O. Box 161, Yuba City, CA 95991. 916/673-8446.

800 COW UNIT — 2300 ACRES, 900 acres irrigated, more acreage can be developed, good soil. Free water from creek running through ranch and 2 high volume irrigating wells. Paved road, school bus and mail service. Bordering U.S. Forest and BLM permits. Newer 4 bedrm., ranch style home, recreation room, 3 barns, corrals, chutes and scales. Full line of machinery included. Ranch has scenic setting with many recreational amenities, close to wilderness area. Fine fishing, antelope, mule deer, duck and goose hunting. This is a good operating ranch. $850,000—good terms. Owner may consider a trade.
HOLMAN REALTY
4729 S. 6th St.
Klamath Falls, OR 97601
PH: 503/884-1343

MINI CATTLE RANCH — 140 acres with 3 BR, 1-1/2 bath, modern home. Has excellent outbuildings, including pole barn, feed barn and metal shop. Good corrals and fencing. Planted to irrigated permanent pasture. Priced at $225,000. Owner desires cash to $115,000, 8½% loan. Century 21, Oriel Properties, 411 Walker St., Orland, CA 95963. Call: 916/865-2224 or 865-2000, evenings.

HENLEY FARM
We have just listed this 370 acre farm bordered by paved highway and good hunting lake. Now in potatoes, grain, alfalfa and pasture. Three bedroom home, good hay storage, large feed barn and other outbuildings. Irrigation equipment included. $565,000, terms.
RIVER RANCH
Approx. 4 miles of river frontage, with free water rights plus 6 semi-artesian wells plus water water from 2 other ranches makes for some of the best irrigation in the country. 1900 deeded acres, more or less, with good fences. Nearly all grass and cattle. Good wintering area. Tremendous improvement potential up to 800 head cow/calf year around. Price: $1,090,000.
DURANT REAL ESTATE
2050 South Sixth Street
Klamath Falls, OR 97601
PH: 503/882-4365
Bob Young, evenings, 882-4143

NORTHERN CALIFORNIA RANCH
85 acres, more or less, flood irrigated. Quality soil to produce alfalfa, potatoes, grain or any crop produced in the Tulelake basin. Presently planted to horseradish. $85,000.
Criss & Allen Realty, Inc.
P.O. Box 207 • Tulelake, CA 96134
PH: 916/667-2272

PINE TREE CATTLE CO.
Realtors—Managers
Cattle Brokers
209/784-1000
P.O. Box 689
Porterville, CA 93257
In Northern California
Manager: Bo Lacque
916/885-5105 or 885-3128
154 East Walker
Orland, CA 95963

CALIFORNIA
296 acs., m/l, hill & valley land with trees. Free water & district water to irrigate 80 acs. Home, barn & other bldgs. All fenced. 70-9 doror Long hwy. & creek frontage, all services. Mild climate. SW Glenn Co., Calif. $110,000.
Write or phone: RAY COX "Your Land Man" for CENTURY 21, Goodman Realty, 502 Antelope Blvd., Red Bluff, CA 96080. Bus., 916/527-8704; home, 916/833-5880.

OREGON LAND
11 960 acres, 3 mi. east of PILOT ROCK. 350 ac. are wheat w/30 bushel average. Good home & outbldgs. $225,000 total, $80,000 dn. 20 ac. acres in S E PILOT ROCK includ well & creek frontage 6 are irrigated $25,000 cash.
WASHINGTON LAND
180 Acres irrigated pasture w/free water, beautiful view of Mt. Adams. $1,000/ac.
PORTER—D.V.L.—Realtor
503/228-3181

700 ACRES NO. CALIFORNIA
475-500 acres of this ranch are in irrigated pasture, irrigated by wells and water rights from streams. 2 houses, barns and scales. Taxes $1800 per year. Price: $450,000.
CALIFORNIA WINTER RANCH and DRY FARM LAND
1600 acres low open foothills. Good soil. Large percentage can be dry farmed. High carrying capacity for its size. $510,000, cash or terms to be negotiated.
For further information on the above ranch, please contact Chuck Robinson 916/438-2860. If no answer, please call the office at numbers listed below.
ECKHOFF AND ASSOCIATES, INC.
Real Estate Brokers
1818 W. Chapman Ave. • P.O. Box 267 • Orange, CA 92668
714/532-2538 • 541-2621

DIVERSIFIED RANCHES
1,530 acres; 700 acres irrigated alfalfa and pasture, 100 acres more being developed under existing water right—water only 35c per acre/year! 250 acres prime land can be irrigated with addition of irrigation well—test hole drilled! Beautiful 3 bedroom, 2½ bath owner's home; 4 bedroom, 2 bath second home; barns, corrals, etc. Run 500 pair and cut 2000 ton hay! Scenic location on river. $900,000; terms.
2,800 acres deeded plus 800 acres special use permit fenced with ranch. 1,460 acres irrigated; 220 acres sprinkle irrigated alfalfa, 100 acres sprinkle irrigated oat hay ready to go to alfalfa, 940 acres flood irrigated pasture, 200 acres open land which can be planted to pasture or hay. Additional 440 acres to be developed under existing water right from abundant irrigation source at just 35c per acre/year. 4,900 sq. ft., 4 bedroom, 2 bath owner's home; like new 3 bedroom, 2 bath double-wide mobile home, and 2 bedroom, 1½ bath mobile home. Large barn, shop, scales and excellent working corrals. Complete line of farm and hay equipment! On river! Compare this outstanding ranch at $1,325,000; terms.
For more information, call or write:
LeQuieu & LeQuieu Realtors
8408 So. 6th St.
Klamath Falls, Oregon 97601
PH: 503/882-4469

PACIFIC Farms, Ranches 13

Beautiful coastal mountain ranch—860 acres of secluded mountain beauty; oak trees; live stream; ocean view; ideal climate for avacados or citrus planting; presently has 5 acres planted to avacados; operating cattle ranch carrying 100+ cow/calf. For information, contact: John Renetzky, Williams Realty, 1092 Grand Ave., Arroyo Grande, CA 93420. Phone: 805/489-2341.

FOR SALE BY OWNER: 800 acre eastern Oregon hay and stock ranch 650 acres water, hay and pasture, 5 wheel lines, one center pivot, all new 1977 2500 gpm well. 3 pumps, nice 4 bedroom home, metal shop, haybarn, other buildings. 15 minutes from town, paved road, school bus. Next to forest. $460,000. Write Ad Dept. 787 c/o WLJ.

PROSPECTS and BROKERS may be interested in your property, but they have to see it here before they can contact you. Let WLJ bridge the gap!

CATTLE RANCH
640 acres, Western Washington. All choice river bottom land. Nearly all cultivated and seeded to alfalfa, corn and permanent pasture. Free irrigation water. 2 good homes, barns and outbuildings. $630,000. Can accept some trade as part payment.
ROBERT LUND, REALTORS
206/748-8619
Federal Land Bank Bldg.
Chehalis, WA 98532

FOR SALE BY OWNER
20 to 500 Acre Parcels
... from my 3,000 acre ranch, San Luis Obispo County, Calif. 15 miles from Paso Robles and airport. Surveyed, cattle ready, abundant water, irrigation wells, rolling hills and flat areas all in production. Owner will finance. I am selling only because of old age and inheritance taxes. Madelina J. Algas, M.D., Creston, CA 93432. Phone: 805/238-4374.

PACIFIC Farms, Ranches 13

DRY WHEAT RANCH
6,000 acres, 3300 deeded, 1820 wheat ground, 50 for row crop. Less than $225 an acre on deeded. Borders Snake River. Tiny Bellamy & Assoc., Inc., Realtor La Grande, Ore., 503/963-8444

INTERMOUNTAIN Farms, Ranches 13

CENTRAL NEVADA RANCH for sale: Good climate, alfalfa, water, range. Phone: 702/964-2488 after 6 p.m.

FOR RANCHES—Cook Real Estate, Box 127, Salmon, ID 83467. Phone: 208/756-2524. Licensed in Idaho and Montana.

FARMS AND RANCHES
Free Brochures on Request
Don Withers/Bill Knipe
Ranch Brokers
ROBISON REALTY, INC.
Dial 208/345-3163, day/night
Suite 715, Bank of Idaho Bldg.
POB 2816, Boise, ID 83701

TO BE ANONYMOUS use a WLJ Ad Dept. number. Word ads: count 5 additional words and include $1.50 PER INSERTION for cost of forwarding replies. Display ads: include $1.50 PER INSERTION.

NEVADA HAY RANCH
950 deeded acres, good water rights, full line of new haying machinery. Ideal location Contact:
SWIFT REAL ESTATE
YERINGTON, NEVADA
702/463-3194

280 ACRES—EXCELLENT alfalfa land, plenty of water. $125/acre. 270 ACRES—Good well 1300 GPM, new modern home. 40 acres in alfalfa. Improvements, $375/acre. P.O. Box 205-1, Gabbs, NV 89409.

Advertise in Western Livestock Journal

210 ACRE FALLON ALFALFA ranch with TECO mill and feedlot. Equipment included. Improvements in excellent condition. HORSE PALACE—40 acres planted to alfalfa, pasture. Large indoor arena, 3 bedroom, excellent location. Priced right. Webber Real Estate, 355 W. Williams, Fallon, NV 89406. Phone: 702/423-5113. Broker, Elmer Welshaupt.

MACKAY, IDAHO: 166 ACRE ranch, nice brick home, adjacent to BLM and U.S. Forest land, small cow permit. 160 ACRES HAY and pasture ground, corners on river, small log house, several outbuildings. Close to small town. Contact: Hugh Dorst, Circle L Realty, P.O. Box 478, Mackay, ID 83251. Phone: 208/588-2289 or 588-3373.

FOR SALE: Picturesque ranch, Fernley, Nevada. 20A. 35 minutes from Reno. Same family for over 40 years. Big comfortable home with fireplace for winter and huge shade trees for summer. Alfalfa, 100 water, corrals, fenced, all weather road. Shown by appointment only. Call: TAYLOR REALTY, ask for Joe or Vera Nicholls. 702/786-1050.

FOR SALE: COW CAMP that could be made into a good ranch. 3660 deeded acres, with good water, 6000 AUM range, all private allotment. Will run both sheep and cattle. Price: $300 per deeded acre and throw the range in. Terms, 29% down and 15 years on balance at 7-¼% interest. L.R. Hawley, Howe, ID 83244. Phone: 208/767-2621 after 9 p.m.

NORTHERN NEVADA hay and cattle ranch: 3,454 deeded acres, 854 with buried main line, 3 wells and pumps; 2557 active AUM's, private allotment. $375 per acre. Price includes: sprinkler system, hay equipment, cattle plus many other extras. Room for development. Garfield Realty—Realtor, 702/575-4487, Box 97, Fernley, NV 89408. Mary Royels, salesman—owner, 702/789-1120 or 702/575-2573.

TOTAL "GOOD LIFE" CONCEPT
Beautiful view, fish pond, swimming, country living. 17 acres with lovely 3,500 sq. ft. home, 3 baths, 4 bdrms., kitchen w/ceiling area, formal dining room, living room, family room, game room and study. Second kitchen and lots of storage. You must see it to believe it. $325,000.
ROW CROP LAND
32 acres in barley and alfalfa seed. Completely irrigated w/sprinkler lines included. Raise spuds, beets, etc. Deep loam soil. Plus 640 acres dryland w/feeder rights filed. Total price $571,000. Terms available.
IDAHO PROPERTIES

INTERMOUNTAIN Farms, Ranches 13

SOLID 2,000 GROWN COW UNIT—No winter feeding of grown cattle—37 years same ownership—individual allotment—good meadows—stocked with 2,000 head grown cattle—*$1,300,000*—cattle at market.
NEVADA: 3,000 grown cattle unit. 3 man operation. No winter feeding of grown stock. Beautiful meadows. 20 second feet free steady water. *Individual allotment. One of Nevada's finest.* On paved road. Power and school bus services. $1,900,000.

ROBISON REALTY & INSURANCE CO., REALTOR
475 South Arlington • Reno, NV 89501 • 702/329-9288
After 5:00 p.m. or weekends, Mel A. Robison 322-7832

NORTHERN NEVADA CATTLE RANCH
Outstanding 2,000 *head cattle ranch*, 8,000 *deeded acres*, 180,000 acres BLM private allotment, 1,420 acres native meadow, 150 acres alfalfa irrigated from 1 well and creeks. Close proximity of ranch and range make this ranch a low cost operation. Full line of equipment and excellent improvements included in price of $2,000,000. Cattle at market.

NORTHERN NEVADA FARMLAND
867 acre Fallon ranch, 502 acres water rights. At present time, this ranch is being completely releveled to grade. New alfalfa to be planted this spring. Good improvements, but no machinery, are included in price of $550,000.
For further information, contact:
Bob Cowles or Ed Garaventa
ROBERT I. COWLES, BROKER
225 South Arlington Ave. • Reno, NV 89501
PH: 702/323-7267

Classified Ads Really Work . . .
Let Them Work For You!

CANYON COUNTY, IDAHO FARM & FEEDLOT
589 acres of quality land in south western Idaho, of which about 360 acres are irrigated from 2 excellent interconnected wells. Balance of land can be developed into more cropland and some excellent building sites overlooking the Boise River with a beautiful view of the Owyhee Mountains, the Sawtooth Mountains and the Boise Valley.
Improvements:
Excellent 4 bedroom home, gas heat, central air-conditioning, *excellent 3 bedroom home, electric heat, central air-conditioning.* These homes are on the highest point of the property with a wonderful 360° view.
A good machine shop and good machine storage. 800 head capa*city feedlot with excellent drainage, 5 bunker silos, 8500 bushel* grain storage.
Crops:
Alfalfa seed average yield over last 9 years, 800 lbs. of seed per *acre on re-cleaned basis. Small grains—barley and wheat con*sistently yield over 100 bushels per acre. Silage corn—up to 30 tons per acre. Has been cropped to sugar beets, potatoes and mint.
About 190 acres gravity irrigated from concrete ditch. Balance of cropland sprinkled with wheel lines and hand lines. This is a highly productive farm and well worth the asking price of $650,000.00
Owner is Anxious to Sell!

RETIRED CATTLEMAN'S DREAM
160 acre purebred ranch near Caldwell, Idaho all in grass; irrigated with a plentiful supply of free water. Will raise corn, alfalfa and many other crops. 4 bedroom lovely brick home with full basement, 250 head feedlot with cement mangers with steel post and sucker *rod corrals; Artesian water to all corrals. This is the ranch you have* been working all your life to retire on. Priced at $360,000.00 with terms.

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PLAINS Farms, Ranches 13

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RANCHES OR PASTURE WANTED 15

200 COW UNIT (APPROX.)—Must produce adequate hay to maintain cow base. Stream important. Can be absolutely remote. Improvements not necessary. Call 303/759-5900, Jack Ferguson.

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EASTERN Farms, Ranches 13

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$675 per acre
Owner will sell on contract
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Phone: 217/222-6123

PASTURES AVAILABLE 17

WINTER RANGE FOR 500 cows. Gene Steed, 805/832-7190.

WINTER PASTURE FOR 200 pair or equivalent of feeder stock. SW Tehama County, California. 916/833-5560 after 8 p.m.

WILL WINTER PASTURE 4500 HEAD OF COWS
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If the drouth has affected your operation, you can appreciate the importance of a good summer range. Runs from June 1—October 15 Near Durango, Colorado
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FOR LEASE—1,000 acres good permanent pasture, central California. Available January 1, 1978. 165 acres available now. Real good feed, not pastured last four months. Write Ad Dept 777 c/o WLJ.

HAY, FEED, SEEDS 18

TOP QUALITY ALFALFA hay for sale. Phone: 408/683-2560.

TOP QUALITY OAT HAY and Quick Grass hay, $45/ton. Klamath Falls, Oregon, 503/884-8186.

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BUSINESS OPPORTUNITIES 19

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Let Them Work For You!

LIVESTOCK SCALE—20,000 lb. Fairbanks Morse registering beam scale. 20'x10' floor with 6' high metal pole retaining rack. For further information, phone: Coast Packing Co., 213/587-8141. Ask for Steve.

ROUND BALE FEEDERS for 1500# round bales. Heavy duty square tubing. Only $86.95. Rectangular feeders also available. Free literature. Dealerships available. Starr National, 130 Main, Colchester, IL 62326.

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SCHOOLS 24

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Fall Sessions Start
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TRUCKS AND AUTOS 25

1965 WHITE FREIGHTLINER—Low usage on newly overhauled engine. 209/733-3836 *after 5 p.m.*

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OREGON TRUCK LINE—Including 8 tractors, double trailers, stock, grain, flatbeds, semi's, and dumps, ICC permits. PORTER D.V.I., Rltr., 503/228-3181.

TRAILERS 25A

WANTED: GOOSENECK flat bed trailer, two or three axle. After 6 p.m., 916/687-1842.

Strong advocacy role pledged by NCA

(Continued from page 1)
association—including individual members plus members of 65 affiliated state cattle and national breed organizations—represents 280,000 cattlemen from all segments and areas of the industry.

"The time has come for us to assert ourselves more forcefully in the economic and political affairs of this country," McDougal declared. "*The time has come* to write our own script for our own futures in agriculture—for our own good, yes, and also for the good of all of our citizens.

"Every business or organization has its time in history, and the time for the new NCA is now. Never has it been so important for our industry to have a strong, unified voice. And in our new, larger association—with its broad representation and grass roots involvement of members—we have a vehicle which can accomplish much for the individual cattlemen and his industry."

McDougal pointed out that NCA's initial job goes beyond the accepted, continuing role of taking industry positions on public issues to federal lawmakers and administrators and to the public.

"One of our primary tasks at the outset," he told newsmen, "is to convince more cattlemen—irrespec*tive of their areas or types of* operations—that, through NCA, they can indeed compete in the public arena with the many highly vocal groups and *forces* which threaten their very existence as productive, independent producers of food within the free enterprise system.

"As it is now, a lifetime of *work in breeding or pasture* improvement or scientific feeding can be wiped out by a stroke of a President's pen on ill-advised legislation. We must create more industry awareness of what NCA *membership*, and actions, can do to keep those kinds of things from happening."

McDougal said he looks at beef producers' greatest long term challenge as that *coming from the federal* government—particularly from the increasingly influential Congressional and agency staff people who either don't understand agriculture or are using their *positions* as a vehicle for "social reform" that eventually could destroy commercial agriculture as cattlemen now know it.

"Good cattlemen can solve their basic management problems," he continued. "Also, while the cattle cycle, the market and weather have been devastating to most of us, those kinds of problems eventually correct themselves. In the case of government, however, the trend has been only to still harsher and less realistic laws and regulations which impact all phases of our operations.

"I say the time has come for all of us in this industry to join together and plan our own destinies—not go on *letting our every method of* operation and our way of life be largely determined by those in policy positions who think we are incapable of planning our own futures, who would take away our individual freedoms, who would eliminate not just cattlemen's but the public's freedom of choice in food and economic matters."

McDougal explained that NCA's new structure—including active participation by regional officers, committee chairmen, council chairmen, members and affiliated associations, as well as a new staff alignment—is designed to enhance NCA's role as an authoritative, responsible, credible spokesman and advocate—"an organization of, by and for cattlemen."

In this connection, he emphasized the importance of an effective commodity group. He said most issues that create points of *difference involving* government or the public revolve around a specific commodity like beef—not just agriculture in general. To deal with these problems, he said, a strong commodity organization is essential.

At the same time, he added, NCA will work closely with other agricultural and business groups on government-caused problems of mutual concern. He also said he was determined to communicate more closely with responsible consumer and other public interest groups. Without better public understanding of beef production and beef economics, he pointed out, the minority position of cattlemen and agriculture will be more difficult to sustain.

Noting that hard-pressed cattlemen have gone through almost *four years* of financial adversity, McDougal said NCA will work in the economic research and information areas—seeking, for one thing, to modify the cattle cycle.

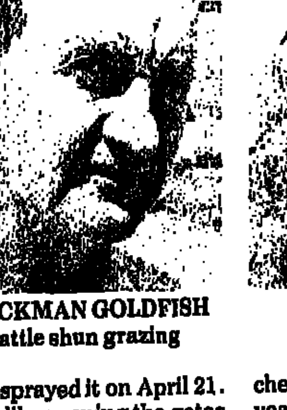
He also cited the continuing need for a well funded beef research and information program, and he said he planned to join in efforts to hold another beef referendum and win necessary producer acceptance.

McDougal is the chief executive officer of NCA. Working with him as first vice president is Tom Monier, a farmer and feeder from Walnut, Ill. The chief operating officer is George S. Spencer, who is executive vice president and in charge of all staff operations. In addition to the headquarters office in Denver, NCA has offices in Omaha, Neb., and Washington, D.C.

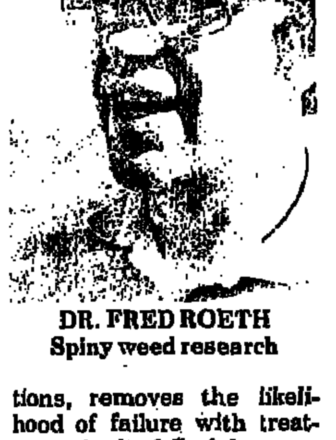
HISTORIC DAY—Richard A. McDougal, (left), president, and Tom Monier, first vice president, sign documents Sept. 1 which made the new National Cattlemen's Assn. official. The NCA was formed through the *consolidation of the American National Cattlemen's Assn.* and the National Livestock Feeders Assn.

A spray of hope for stemming musk thistle

By GLEN RICHARDSON


STOCKMAN GOLDFISH
Cattle shun grazing

MUSK THISTLE
Crowds out grasses


DR. FRED ROETH
Spiny weed research

There's now help coming this fall for frustrated ranchers and farmers fighting the tough musk thistle—public enemy No. 1 on Nebraska's noxious weed list.

For the first time, they'll be able to use a herbicide that's proven 99% effective against this spiny weed in research conducted on plots near Ord since 1975 by University of Nebraska weed *scientists*.

The herbicide is Tordon 22K, a material so active against musk thistle that effective control is achieved with application of only six to eight fluid ounces per acre, says *Dr. Fred Roeth*, weed specialist at the University of Nebraska south central research station at Clay Center. The herbicide appears equally effective when applied in the spring or fall, he adds.

Musk thistle is a most unfriendly plant on the range with little redeeming *social* value other than a pretty flower. Left to its own de*vices*, the plant—a vigorous competitor—will take over a pasture, literally crowding out desirable grasses.

"Cattle shun grazing around the sticky thistle plant, even if grass proliferates beneath it," says stockman Bill Goldfish, Scotia, Neb. Lower slopes of an entire pasture leased by Goldfish were covered with musk thistle before researchers sprayed it on April 21. It was like opening the gates so the cattle could graze said Goldfish of the spraying results.

The chemical has been registered for spraying by air or ground equipment to control musk thistle on Nebraska range and pasture by the state Department of Agriculture, largely on the basis of the University's research results. The same material is used at different rates for control of certain weeds in small grain in several Plains states, Nebraska included. It also is registered for use at dif*ferent* rates for other weeds on range and pasture in Colorado, Utah, Wyoming, Montana, North and South Dakota, Idaho, Washington and Oregon.

"In our research, this herbicide consistently has out-performed all other chemicals," Dr. Roeth reveals. "It does the job even when dry or cold weather *adversely affect* control achived with other treatments." It could give Nebraska stockmen their best chance yet to bring under control a weed that already contaminates some 1.2 *million of the state's* 23 million acres of range and pasture.

Control with Tordon 22K will cost about the same as with the two treatments most commonly used in re*cent years—two pounds per* acre of 2,4-D or one fourth pound of dicamba plus one pound of 2,4-D. The chemical cost for each of these treatments this year is expected to be about $4.50 an acre.

Treatment with the herbicide assures more consistent kill regardless of growth and climatic conditions, removes the likelihood of failure with treatments in the fall of the year, and expands the period during which thistle can be sprayed, Dr. Roeth concludes.

Aerial applicators who will be involved in the control program in Nebraska flew their aircraft to special schools conducted by Dow at Ord and Harvard, Neb., to learn how to apply the material properly and to calibrate and equip their planes for optimum application.

Grazing prospects spark cattle buying

Many Oklahoma stock*men* have already purchased cattle for anticipated wheat grazing. Pasture and ranges in the state are in good to excellent conditions.